

THE SHACKELFORD REPORT DEC 2019

Residential Real Estate Market Trends – Onslow County – December 2019



Produced by:

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Quarterly Market Report

Onslow County Market Summary

Data from this report is taken directly from the North Carolina Regional MLS and includes single-family properties throughout Onslow County.

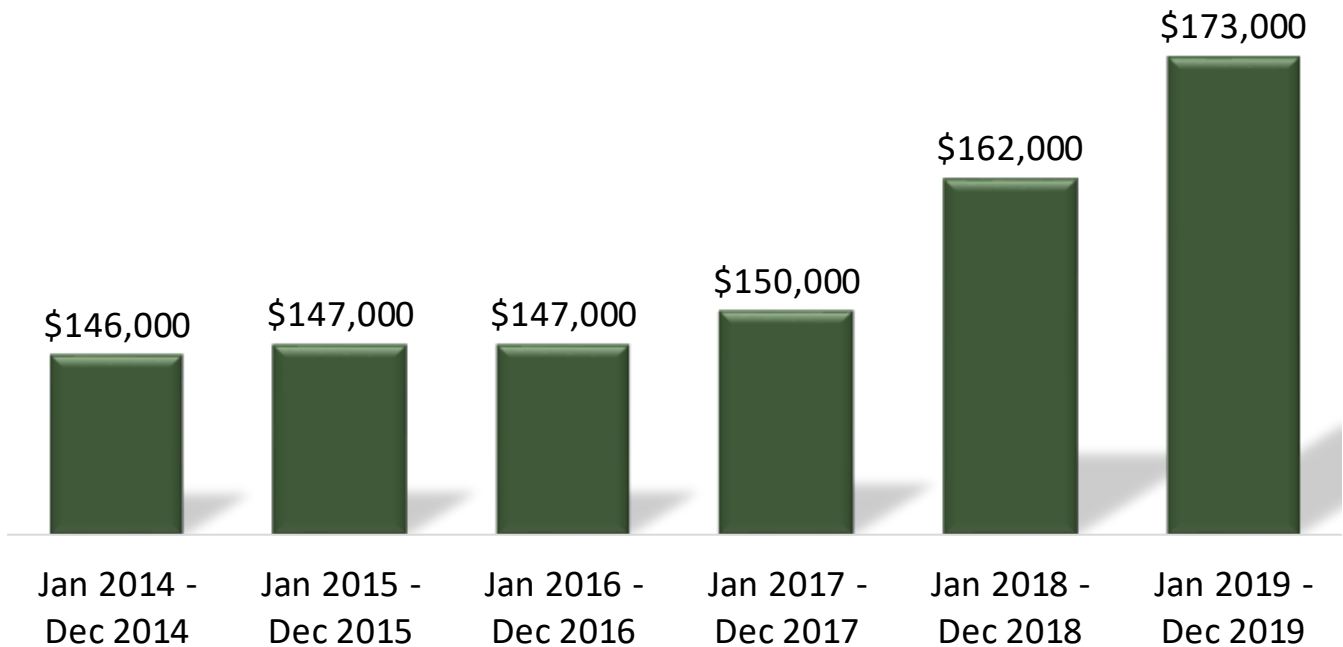
Highlights of the data include:

- 4th quarter sales volume increased 13.1% over the 4th quarter of 2018.
- December sales volume was 14.1% higher than December 2018 levels.
- Pending sales at the beginning of January increased 7.4% over January 2019.
- There are 2.7 months of inventory currently on the market.
- There are 5.9 months of new construction inventory on the market.

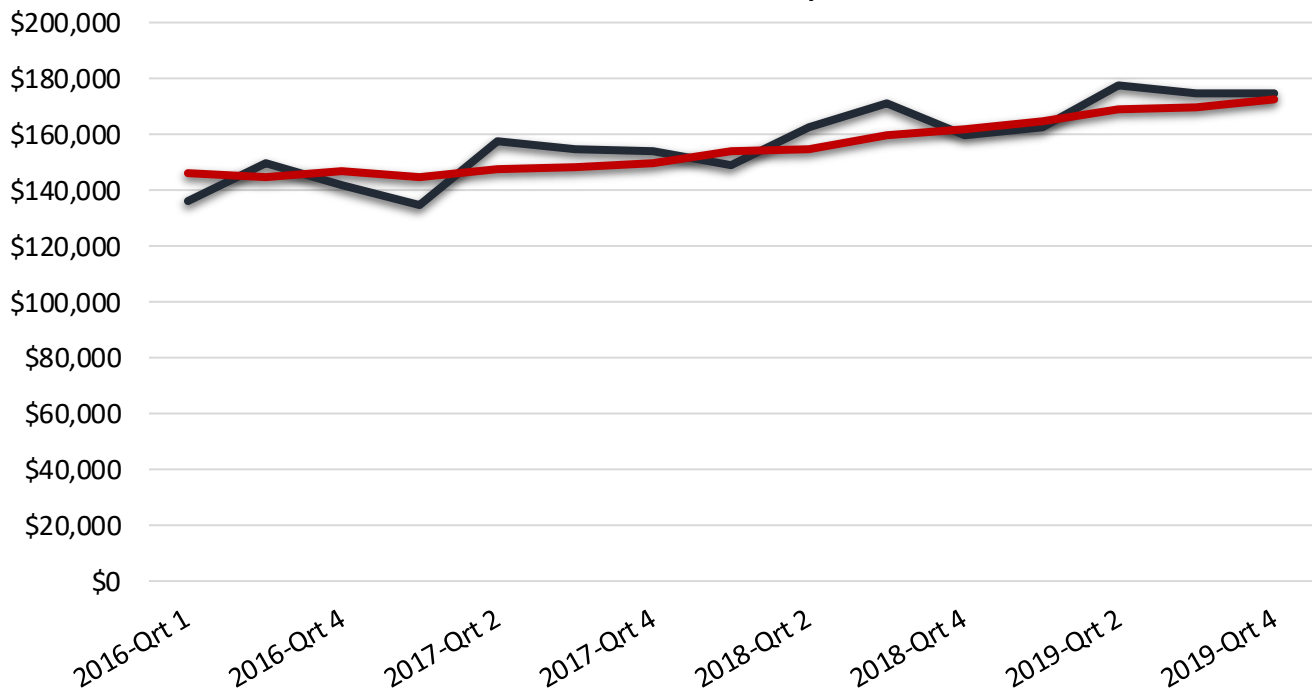
Annual Summary						
Date	Sales	Change	Sales Price	Change	DOM	Change
Jan 2014 - Dec 2014	2,972	-	\$146,000	-	100	-
Jan 2015 - Dec 2015	3,884	30.7%	\$147,000	0.7%	80	-20.0%
Jan 2016 - Dec 2016	3,530	-9.1%	\$147,000	0.0%	70	-12.5%
Jan 2017 - Dec 2017	4,155	17.7%	\$150,000	2.0%	52	-25.7%
Jan 2018 - Dec 2018	4,583	10.3%	\$162,000	8.0%	40	-23.1%
Jan 2019 - Dec 2019	5,585	21.9%	\$173,000	6.8%	17	-57.5%
Current Active Listings: 1,245 Months of Inventory: 2.7						

Quarterly Summary								
Date	Sales	Change	Sales Price	Change	4Qrt Med	Change	DOM	Change
2018-Qrt 1	931	-5.9%	\$148,900	-3.6%	\$154,000	2.7%	50	-5.7%
2018-Qrt 2	1,360	46.1%	\$163,000	9.5%	\$155,000	0.6%	35	-30.0%
2018-Qrt 3	1,164	-14.4%	\$171,000	4.9%	\$160,000	3.2%	37	5.7%
2018-Qrt 4	1,128	-3.1%	\$159,900	-6.5%	\$162,000	1.3%	42	13.5%
2019-Qrt 1	1,150	2.0%	\$162,850	1.8%	\$164,900	1.8%	22	-47.6%
2019-Qrt 2	1,613	40.3%	\$177,900	9.2%	\$169,000	2.5%	10	-54.5%
2019-Qrt 3	1,546	-4.2%	\$175,000	-1.6%	\$170,000	0.6%	16	60.0%
2019-Qrt 4	1,276	-17.5%	\$175,000	0.0%	\$173,000	1.8%	28	75.0%

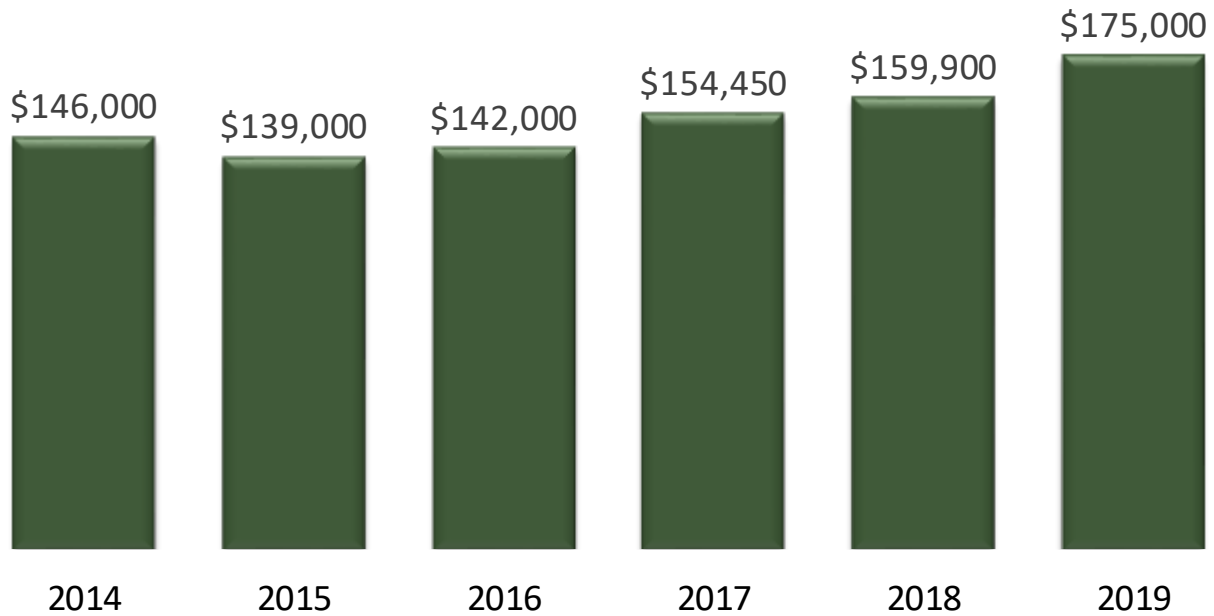
Annual Median Sales Price



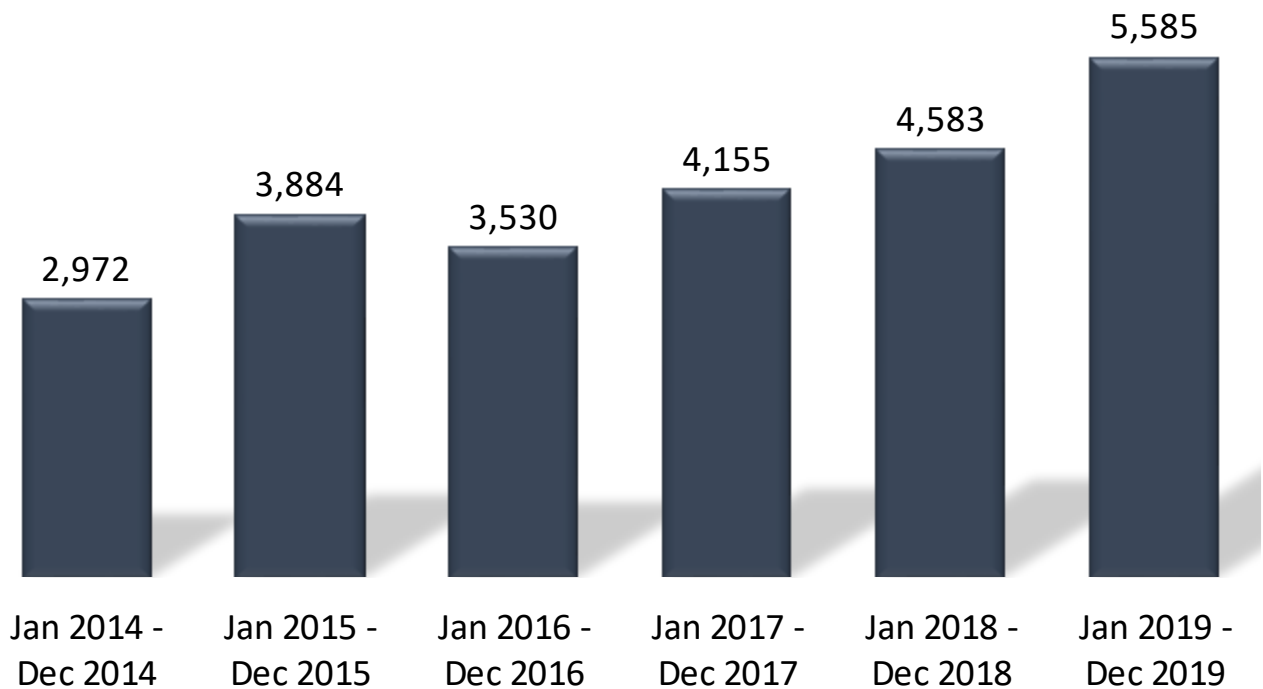
Median Sales Price by Quarter



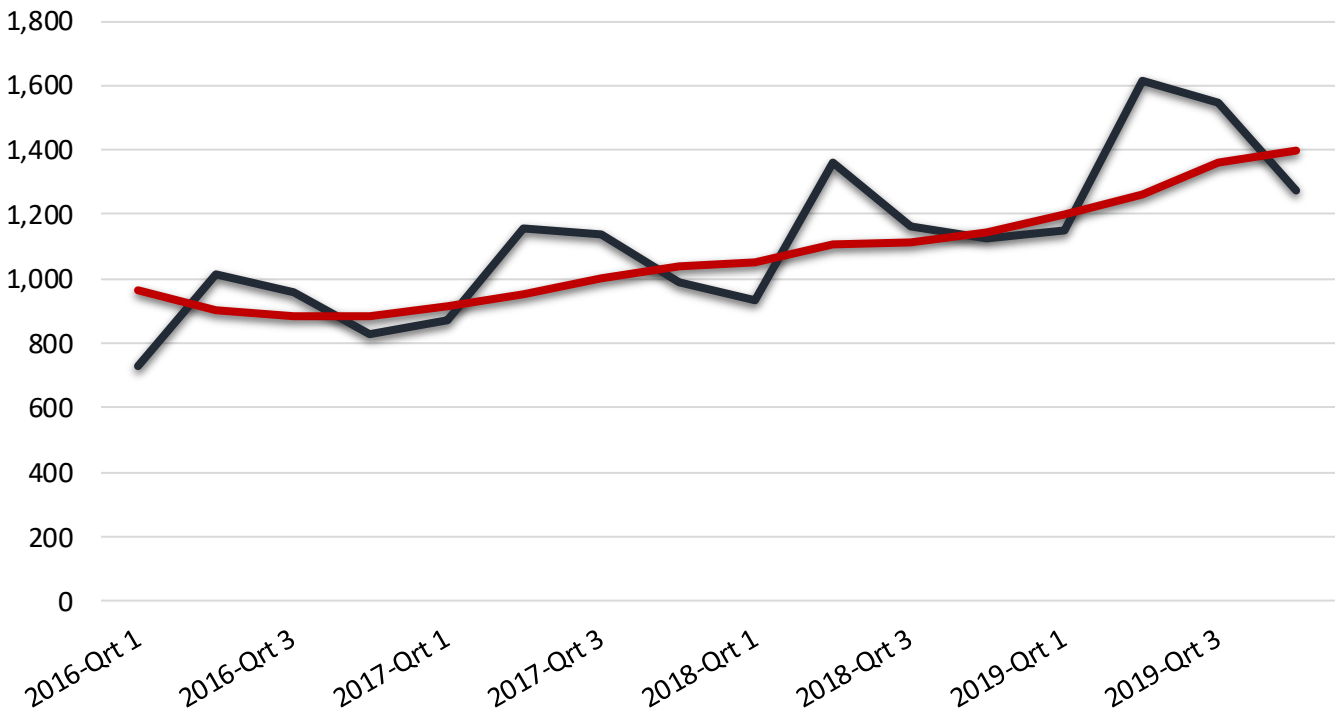
4th Qtr Year over Year Median Sales Price



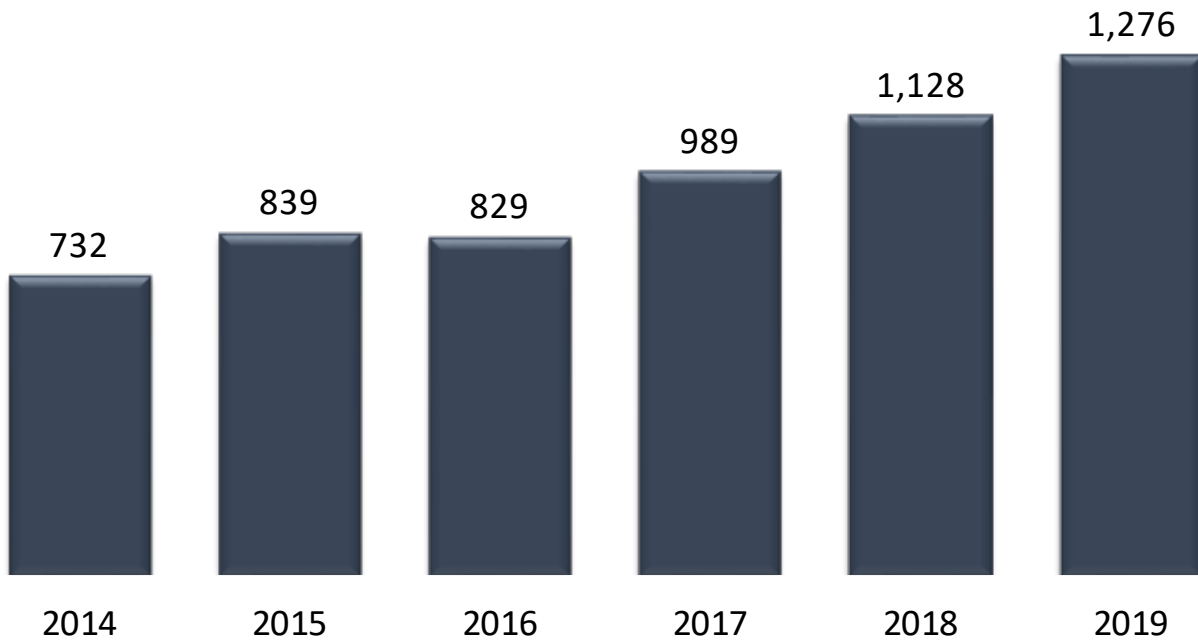
Annual Sales Volume



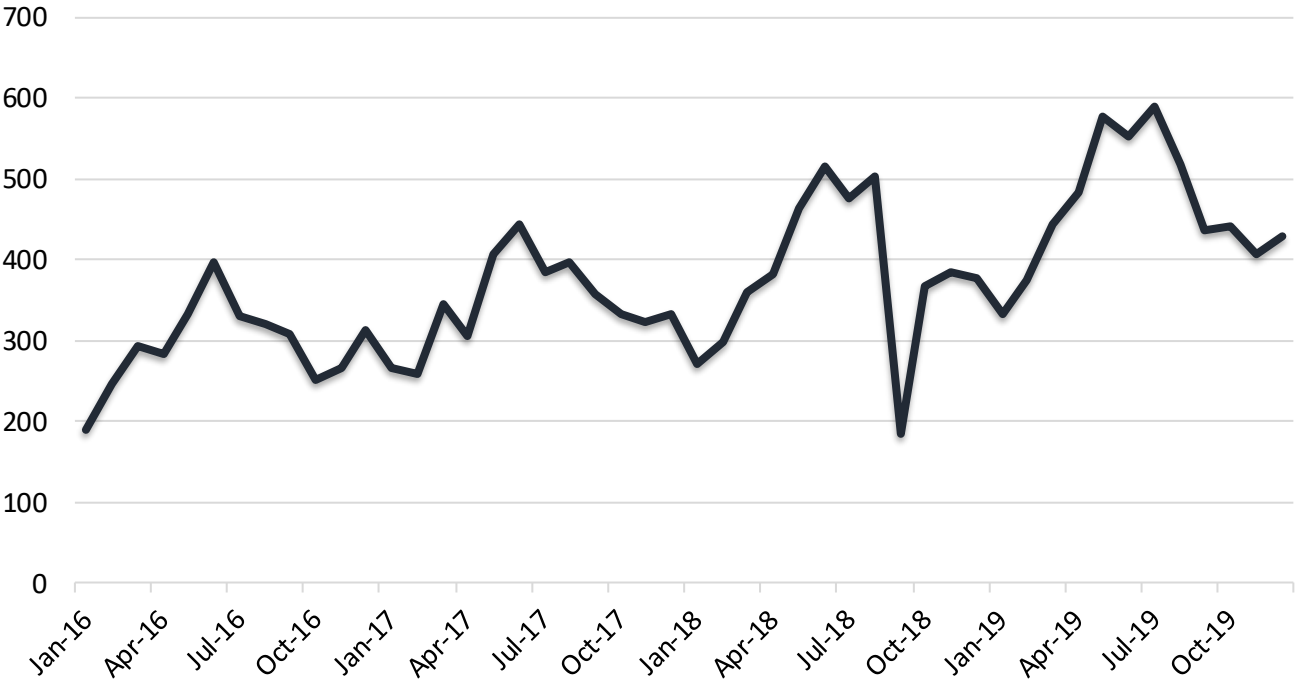
Sales Volume by Quarter



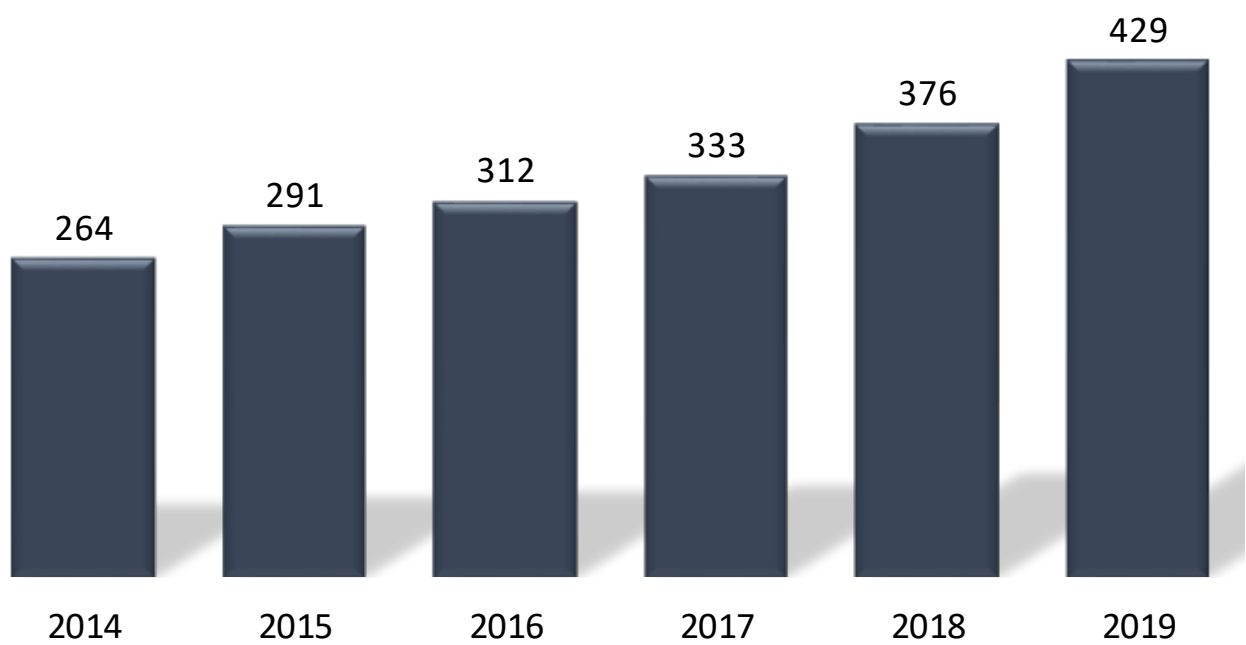
4th Qtr Year over Year Sales Volume



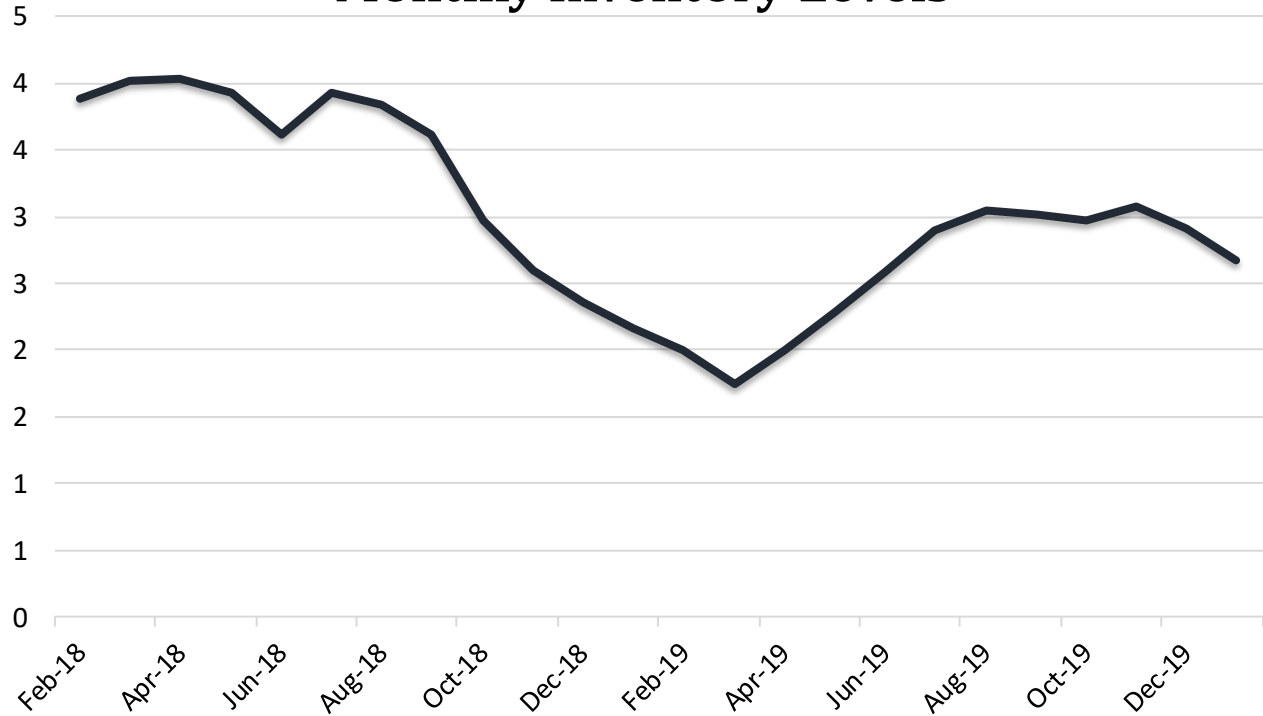
Monthly Sales Volume



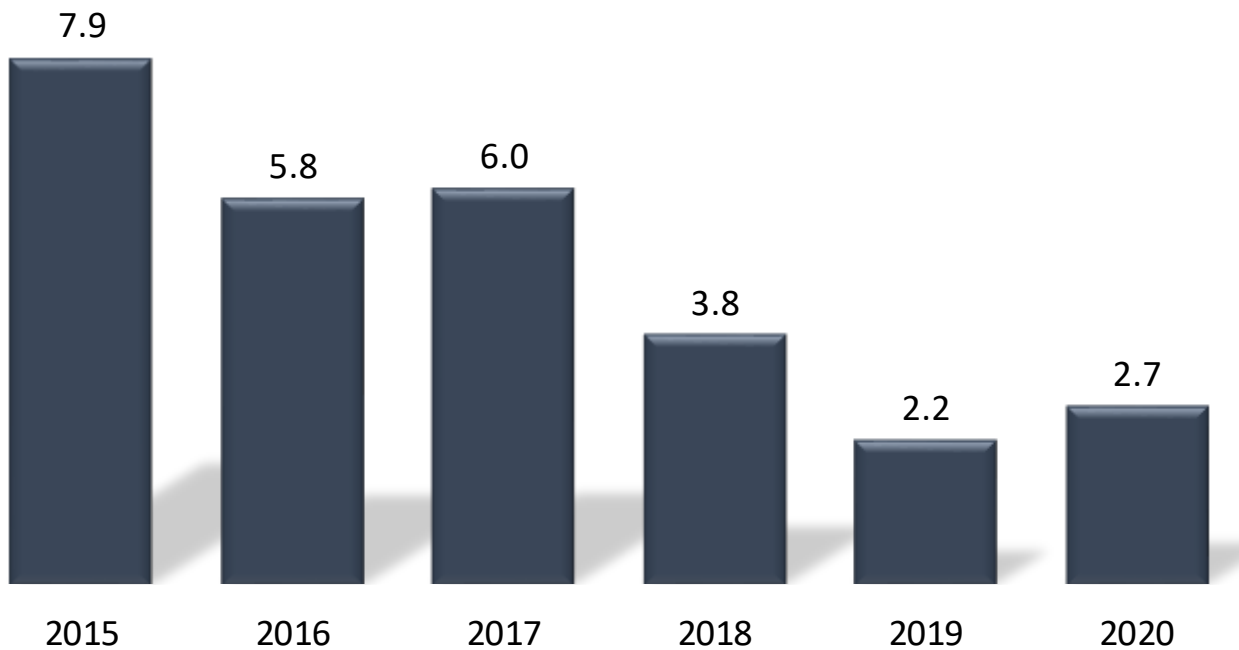
December Year over Year Sales Volume



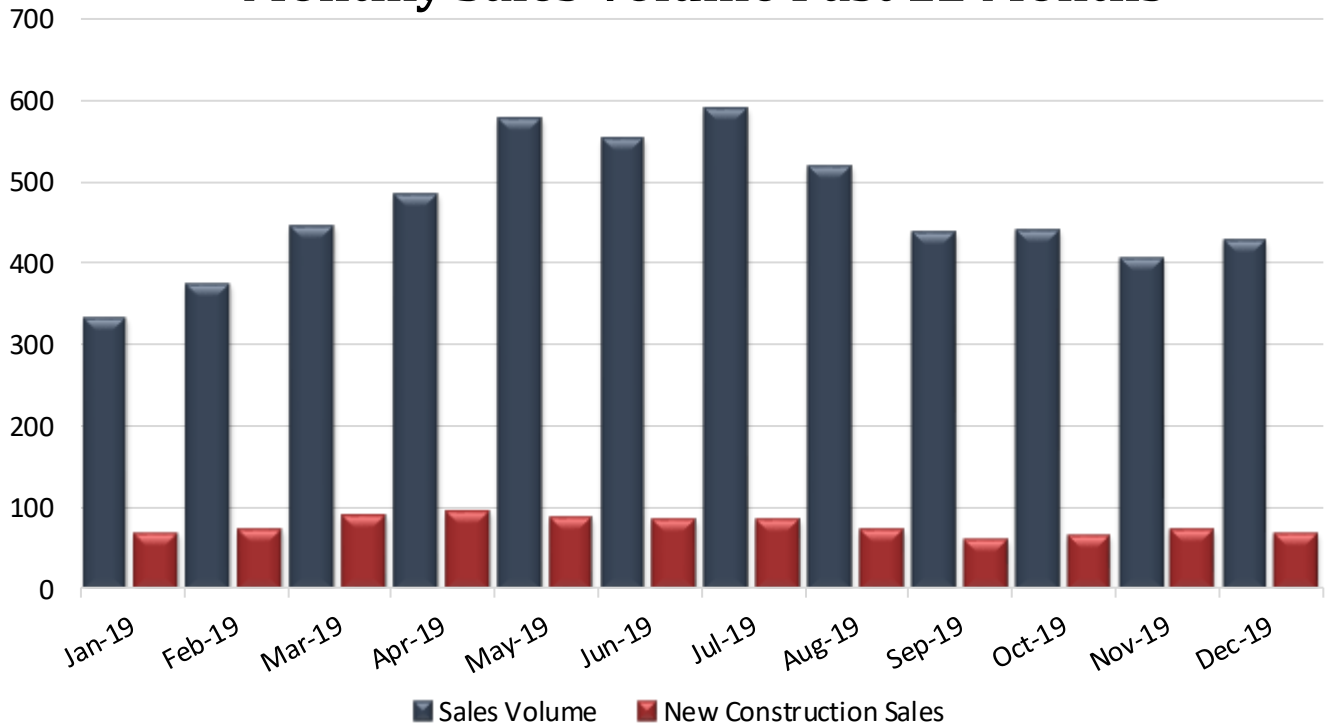
Monthly Inventory Levels



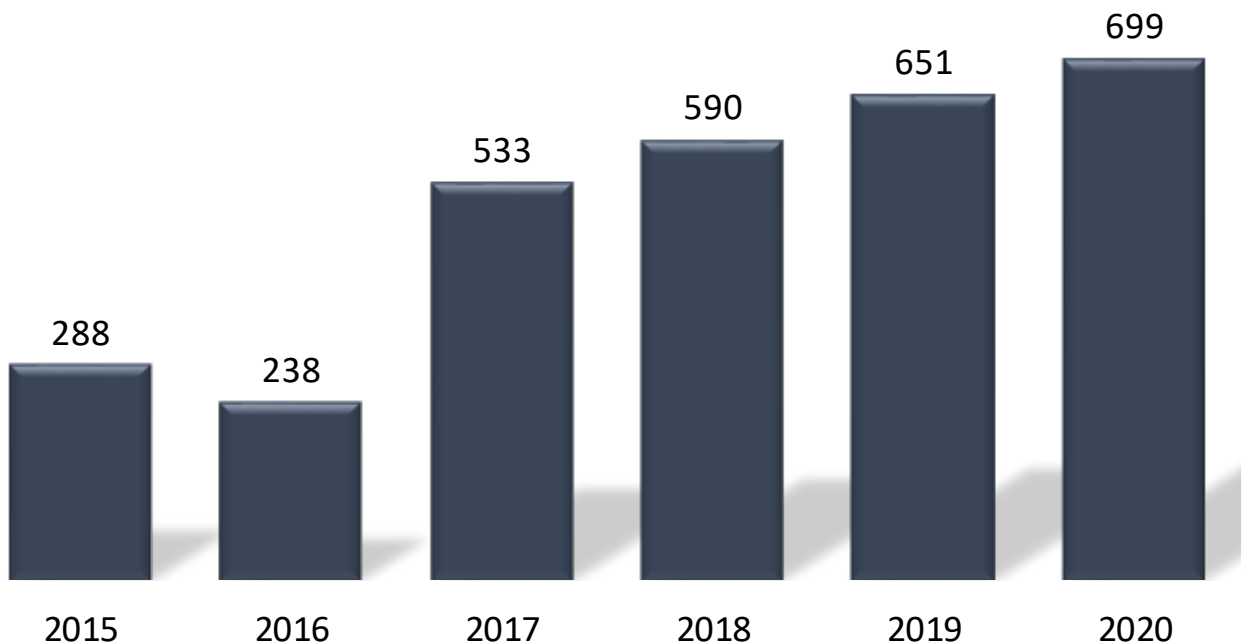
January Year over Year Inventory



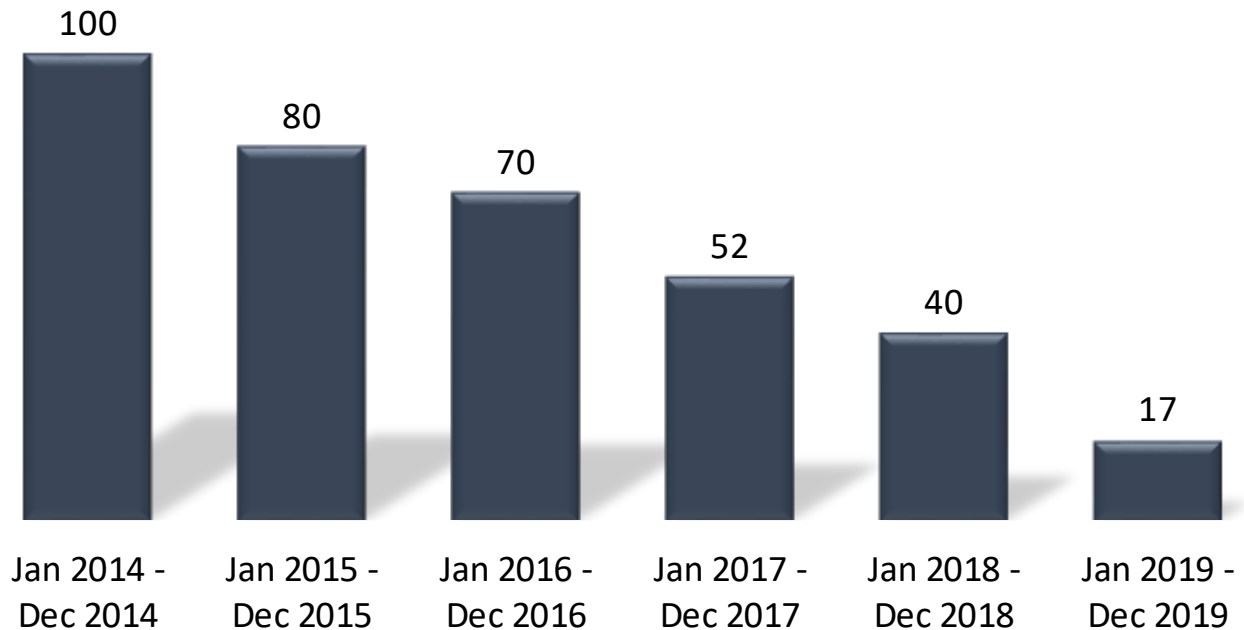
Monthly Sales Volume Past 12 Months



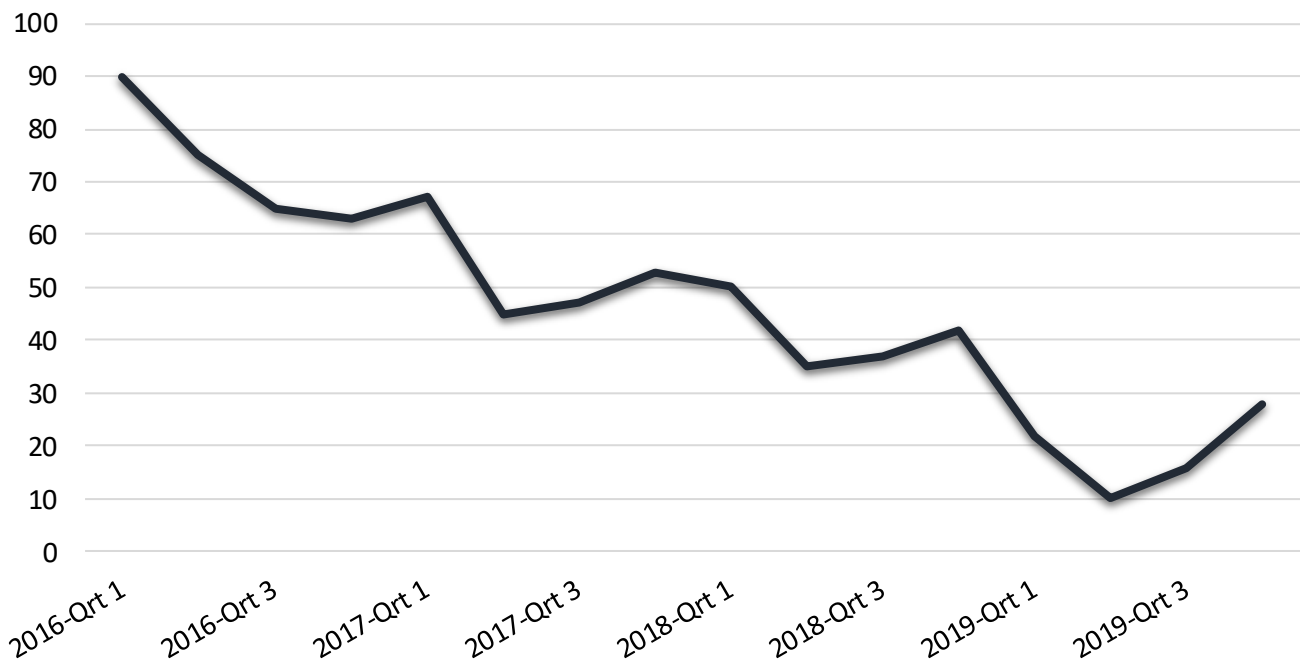
January Year over Year Pending Sales



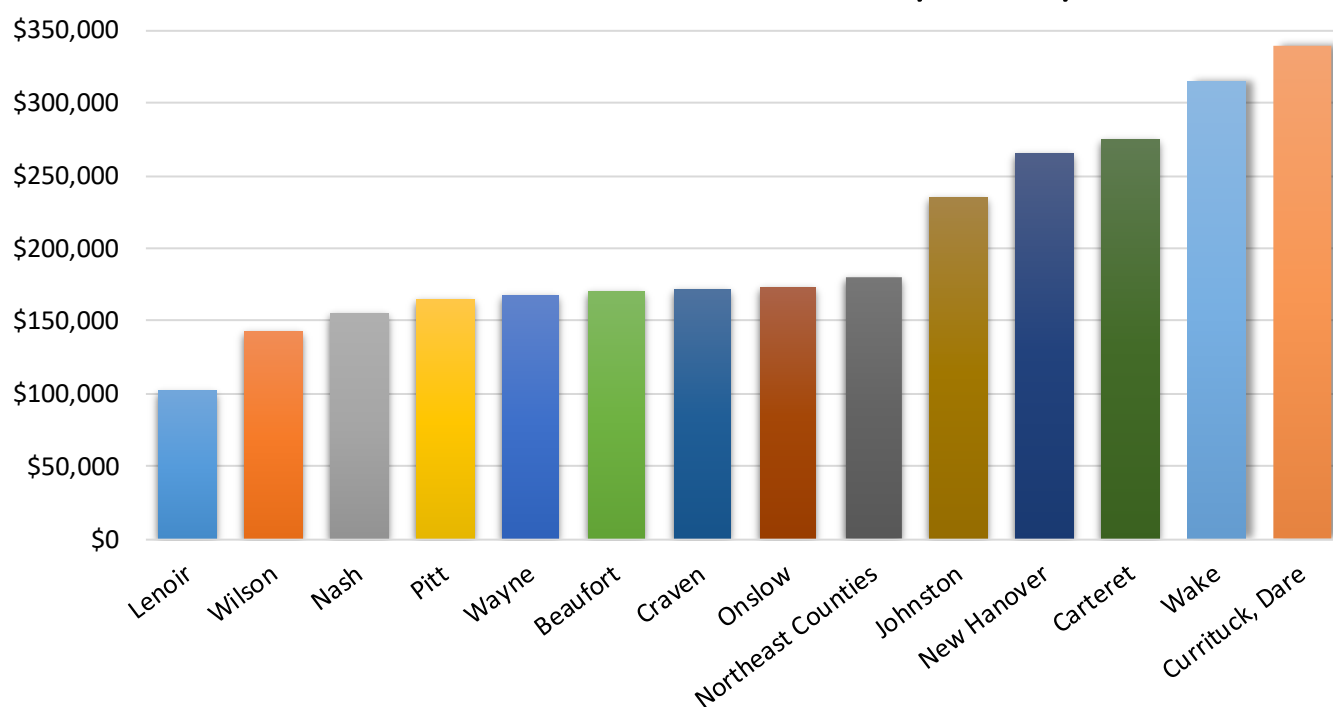
Annual Median Days on the Market



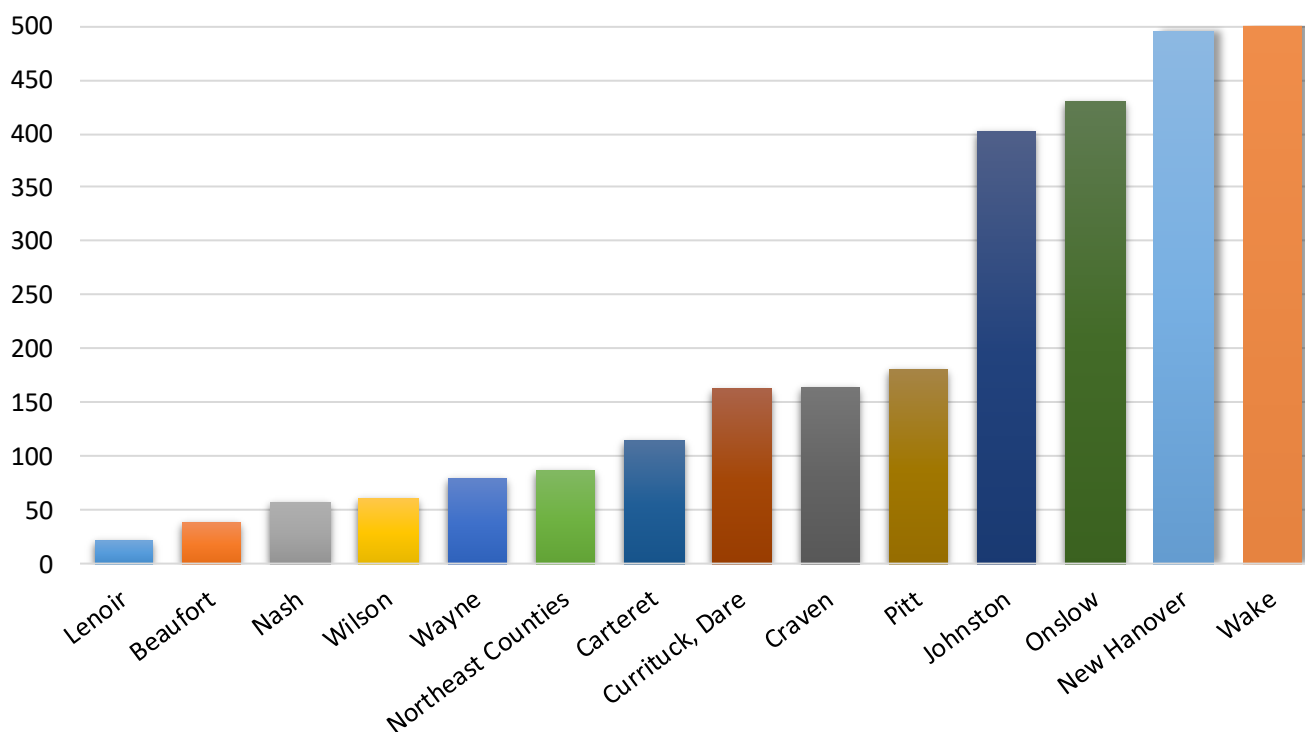
Median Days on Market by Quarter



Current Year Median Sales Price by County

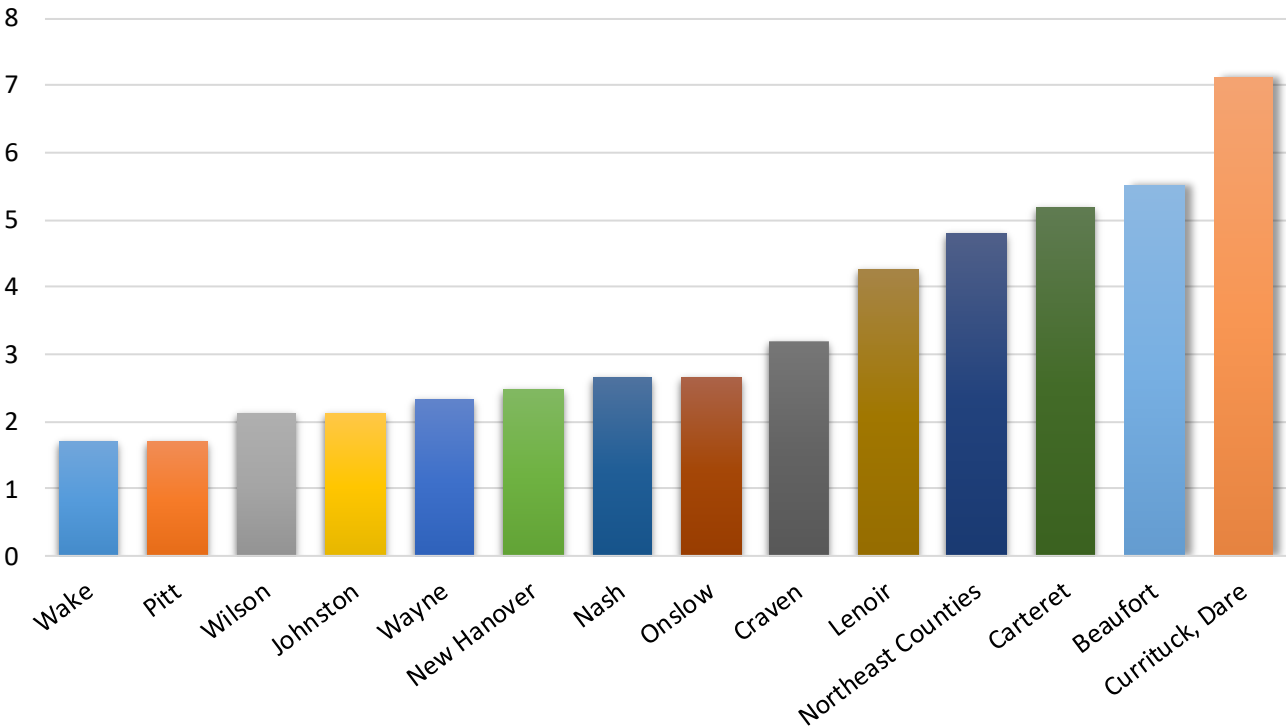


Current Month Sales Volume by County



*Wake County is off the chart at 1,895 sales

Comparison of Inventory Levels by County (Months)



New Construction Inventory Levels by County (Months)

