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Quarterly Market Report

Wilson County Market Summary

Data from this report is taken directly from the North Carolina Regional MLS and includes single-family properties throughout Wilson County.

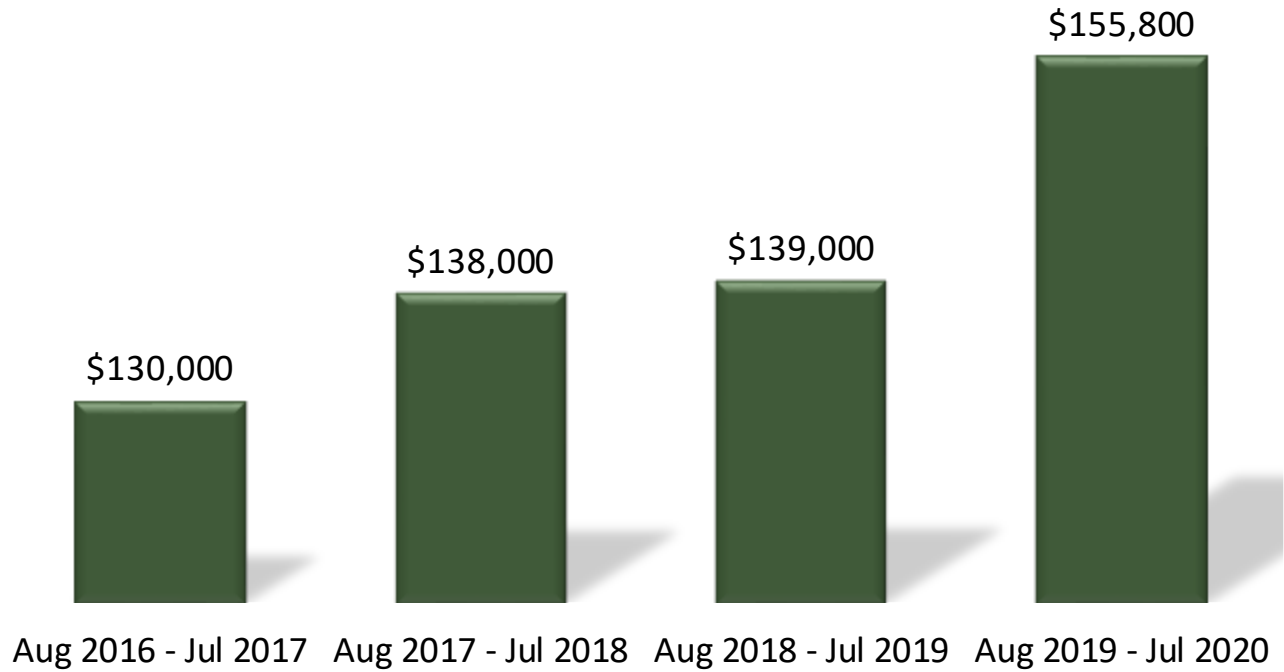
Highlights of the data include:

- 2nd quarter sales volume increased 7.8% from the 2nd quarter of 2019.
- July sales volume was 18.4% higher than July 2019 levels.
- Pending sales at the beginning of August increased 23.6% from August 2019.
- There are 1.4 months of inventory currently on the market.
- There are 2.6 months of new construction inventory on the market.

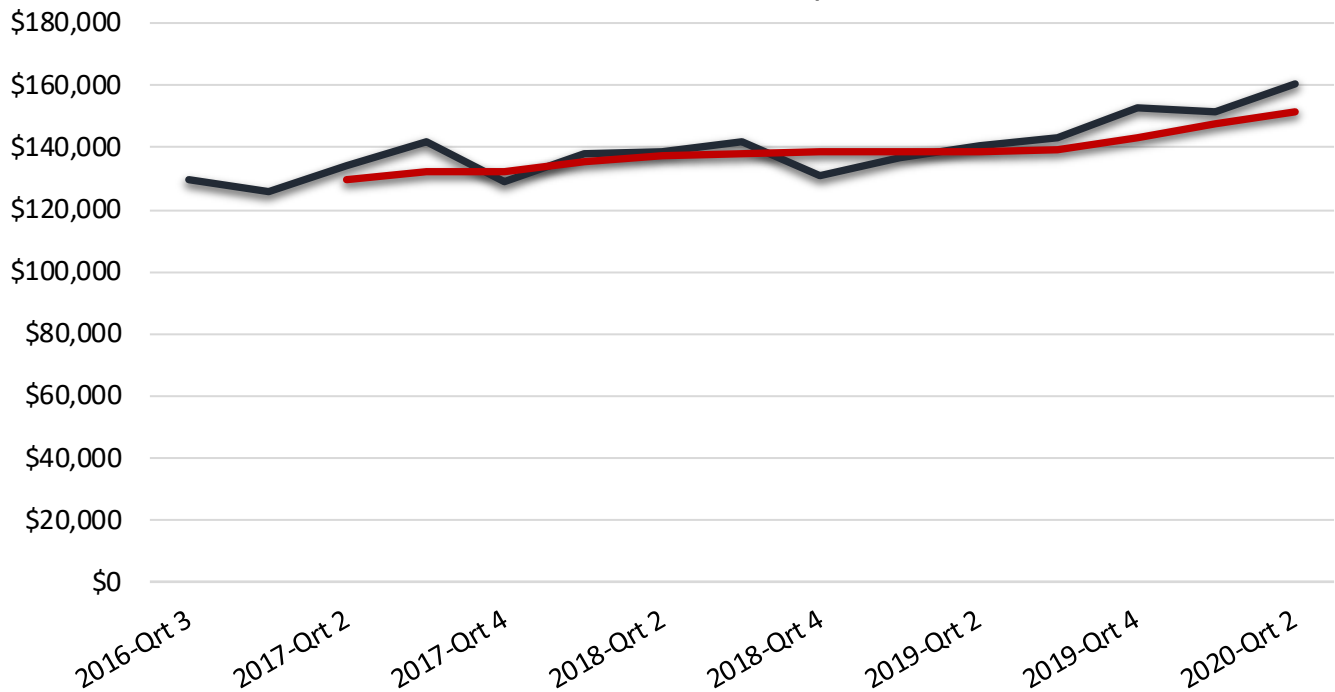
Annual Summary						
Date	Sales	Change	Sales Price	Change	DOM	Change
Aug 2016 - Jul 2017	715	-	\$130,000	-	44	-
Aug 2017 - Jul 2018	764	6.9%	\$138,000	6.2%	34	-22.7%
Aug 2018 - Jul 2019	735	-3.8%	\$139,000	0.7%	21	-38.2%
Aug 2019 - Jul 2020	782	6.4%	\$155,800	12.1%	16	-23.8%
Current Active Listings:		92	Months of Inventory:		1.4	

Quarterly Summary								
Date	Sales	Change	Sales Price	Change	4Qrt Med	Change	DOM	Change
2018-Qrt 3	184	-14.4%	\$142,000	2.2%	\$138,000	0.2%	28	12.0%
2018-Qrt 4	167	-9.2%	\$131,000	-7.7%	\$138,900	0.7%	20	-28.6%
2019-Qrt 1	187	12.0%	\$137,000	4.6%	\$138,900	0.0%	33	65.0%
2019-Qrt 2	193	3.2%	\$140,500	2.6%	\$139,000	0.1%	19	-42.4%
2019-Qrt 3	217	12.4%	\$143,000	1.8%	\$139,450	0.3%	16	-15.8%
2019-Qrt 4	170	-21.7%	\$153,000	7.0%	\$143,000	2.5%	21	31.3%
2020-Qrt 1	173	1.8%	\$151,500	-1.0%	\$147,500	3.1%	24	14.3%
2020-Qrt 2	208	20.2%	\$160,450	5.9%	\$151,250	2.5%	14	-41.7%

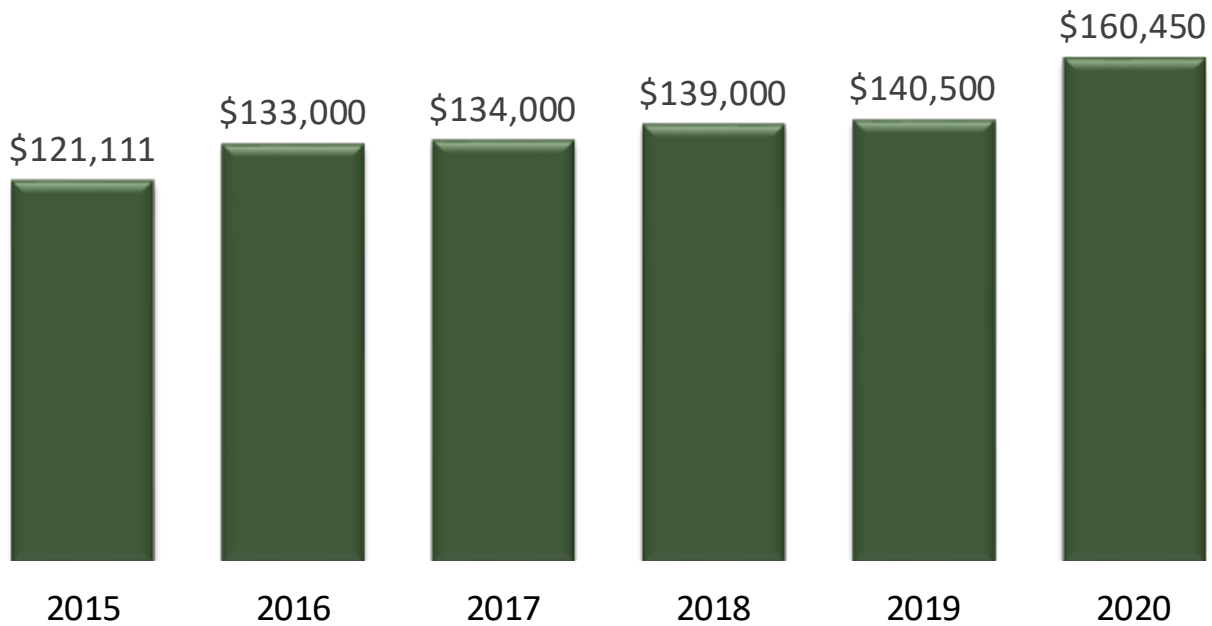
Annual Median Sales Price



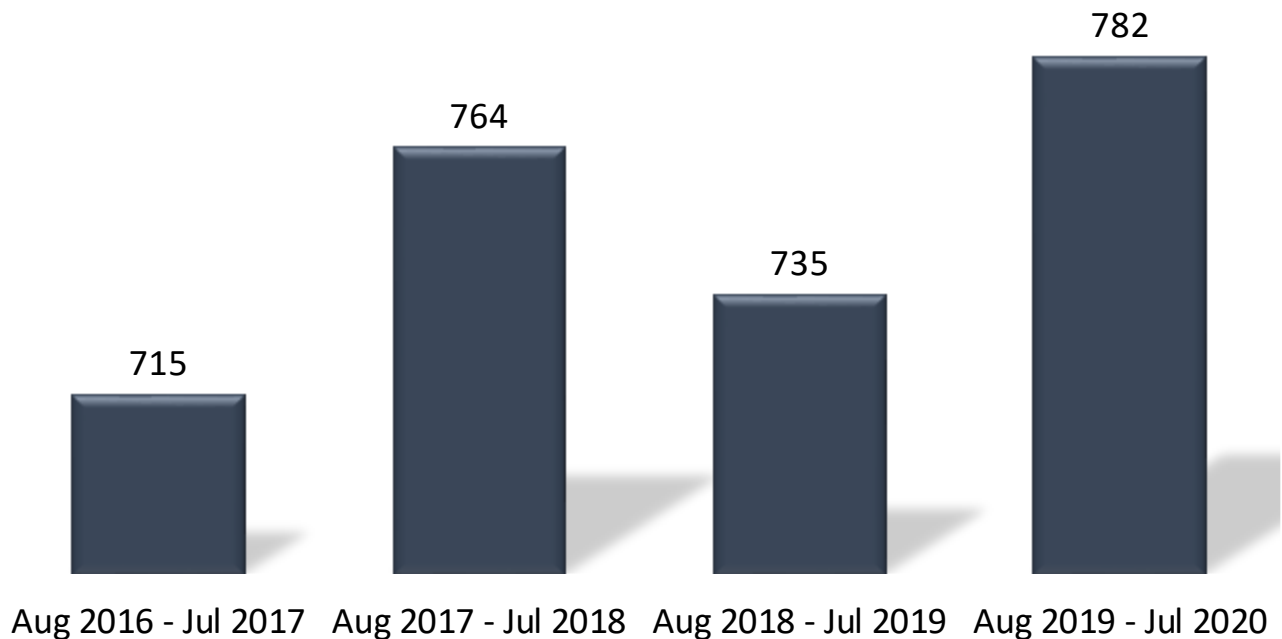
Median Sales Price by Quarter



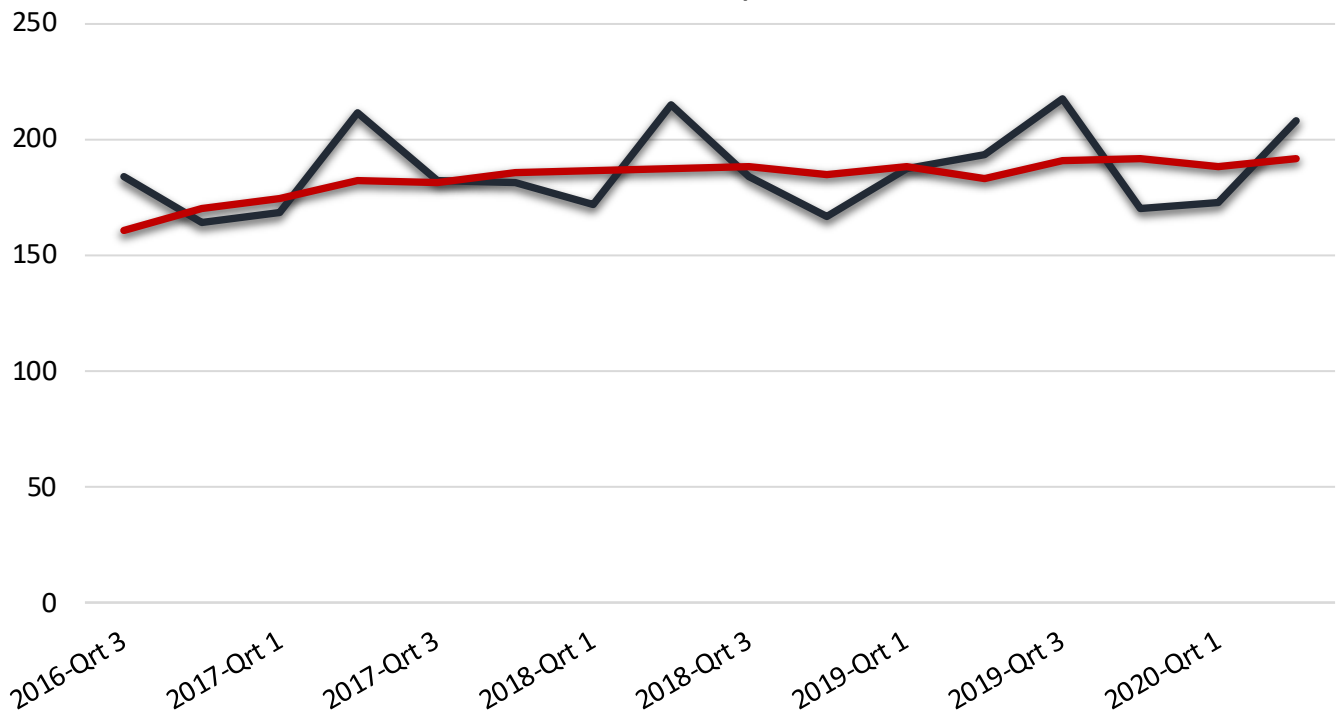
2nd Qtr Year over Year Median Sales Price



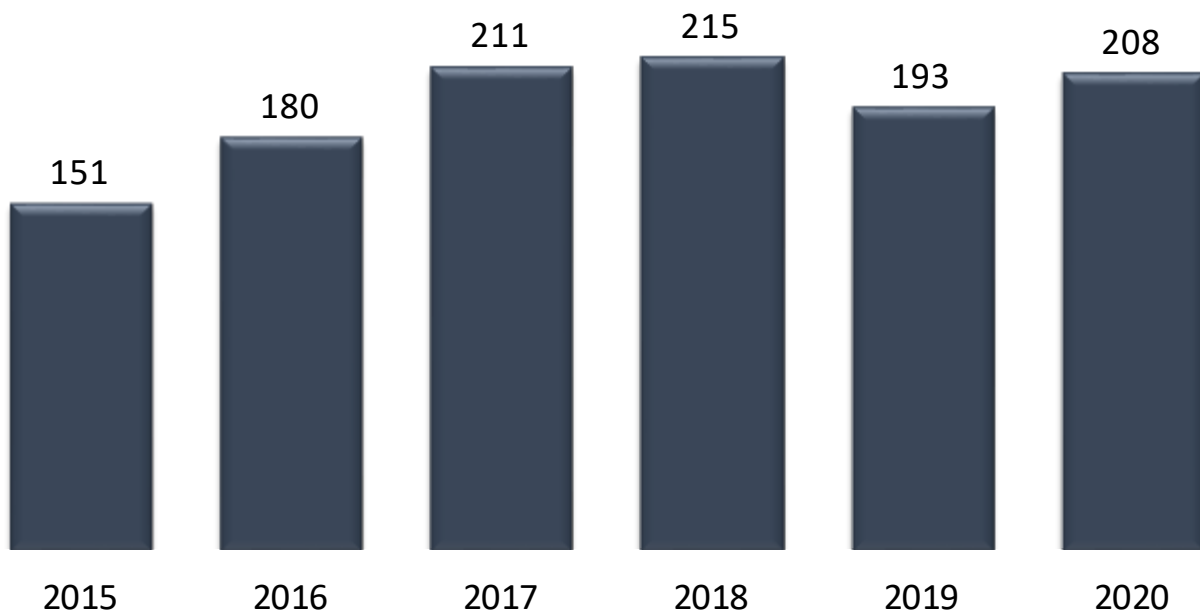
Annual Sales Volume



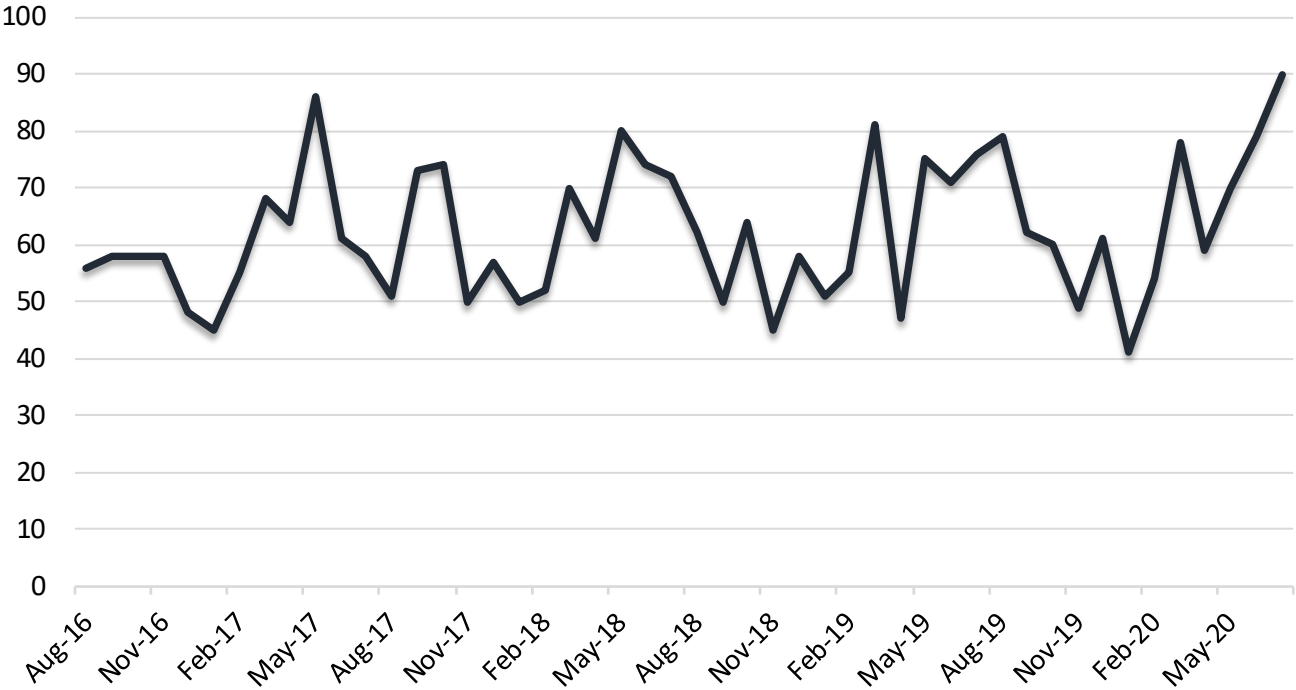
Sales Volume by Quarter



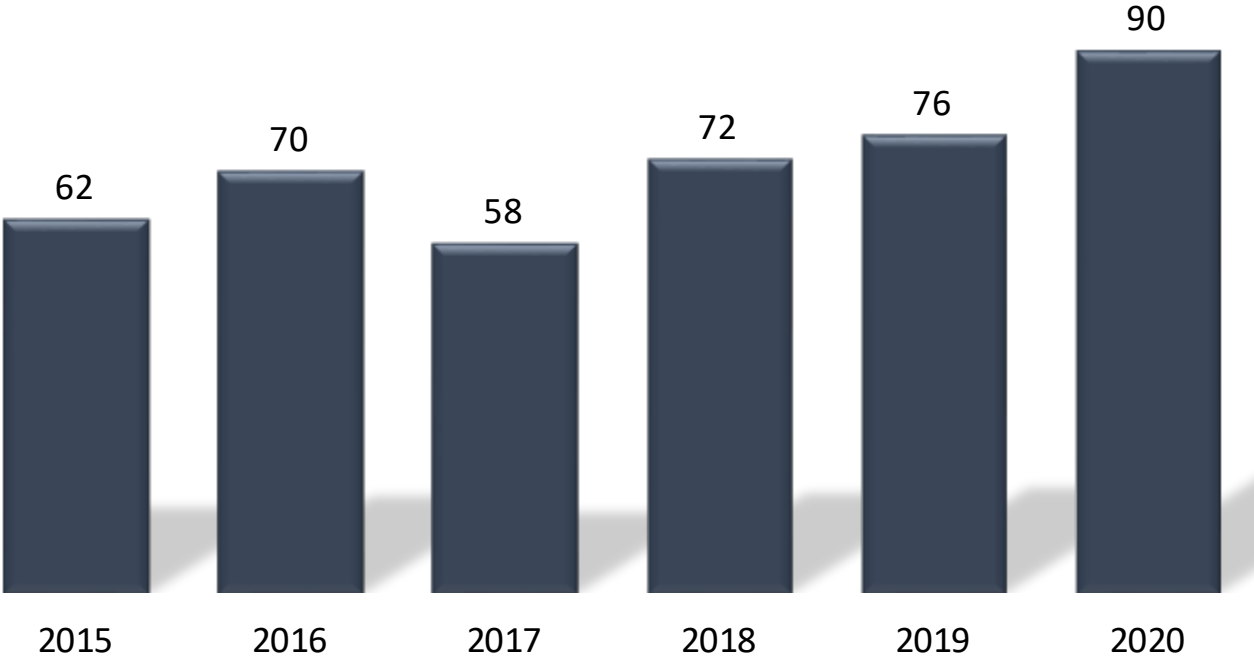
2nd Qtr Year over Year Sales Volume



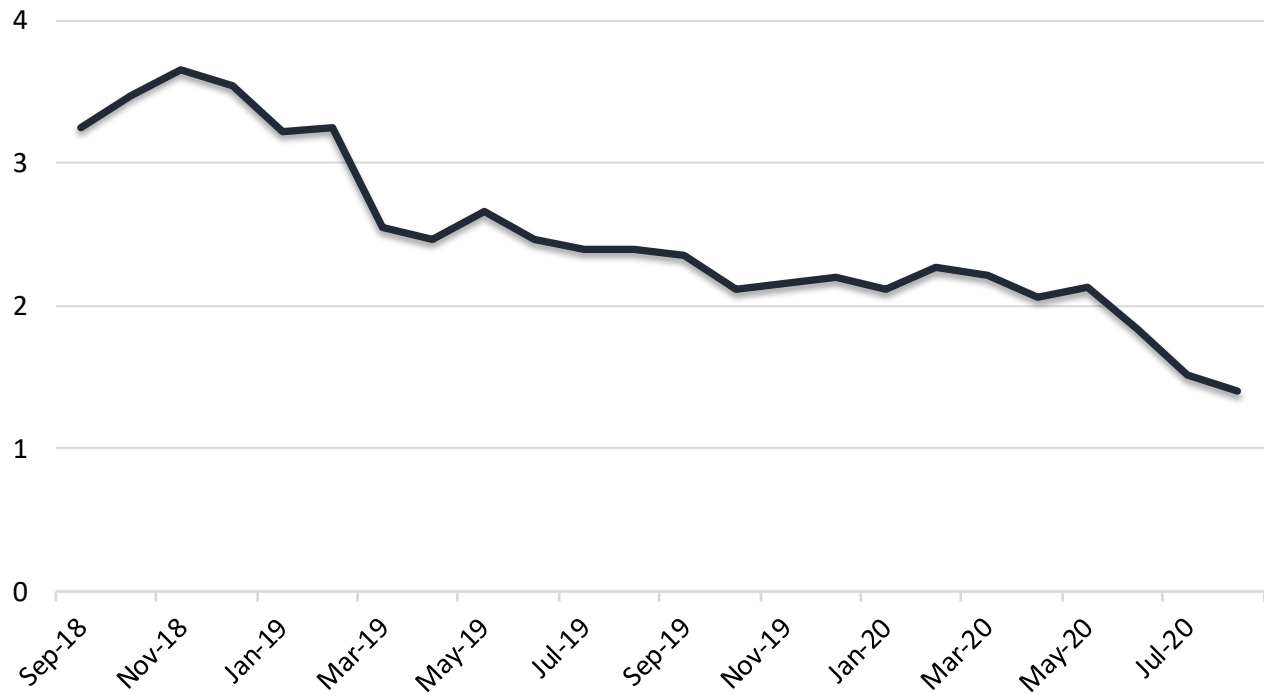
Monthly Sales Volume



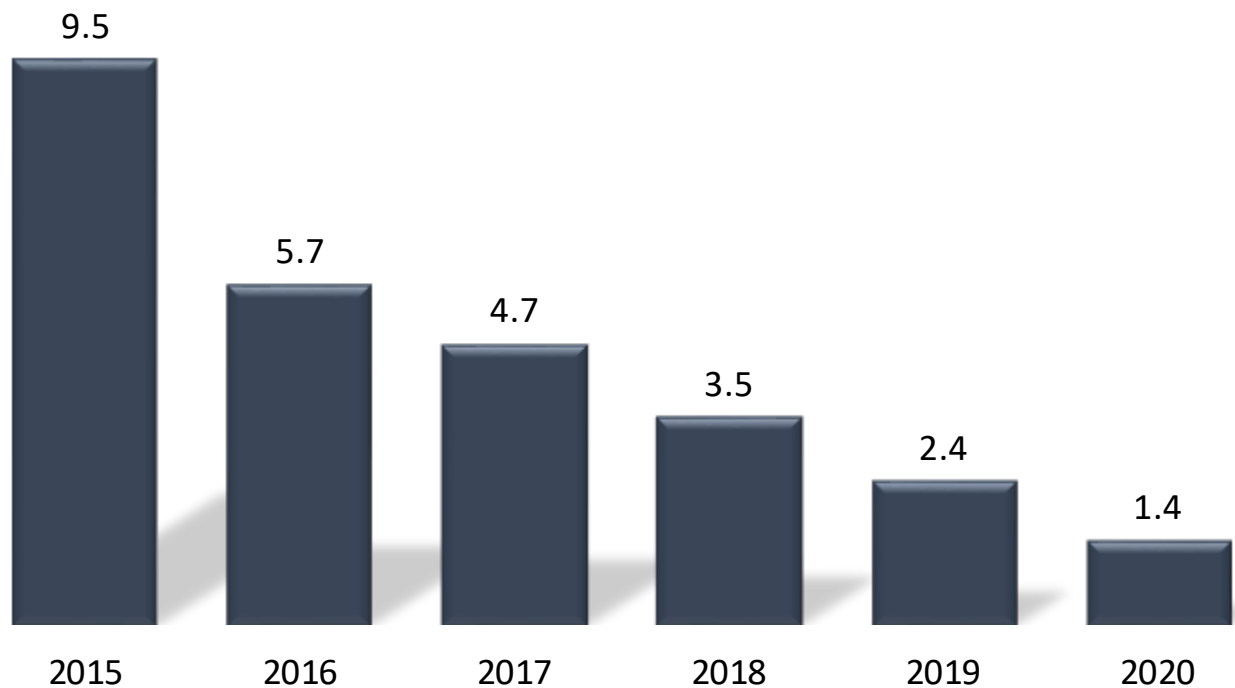
July Year over Year Sales Volume



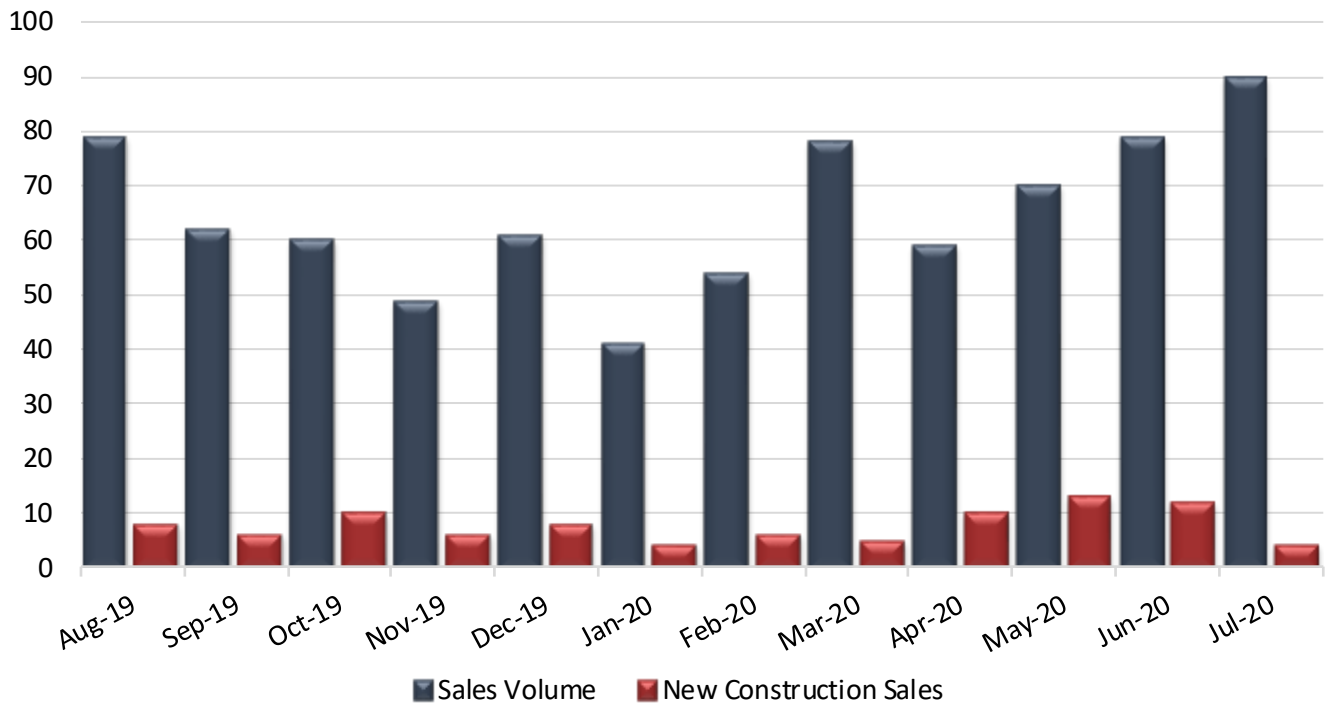
Monthly Inventory Levels



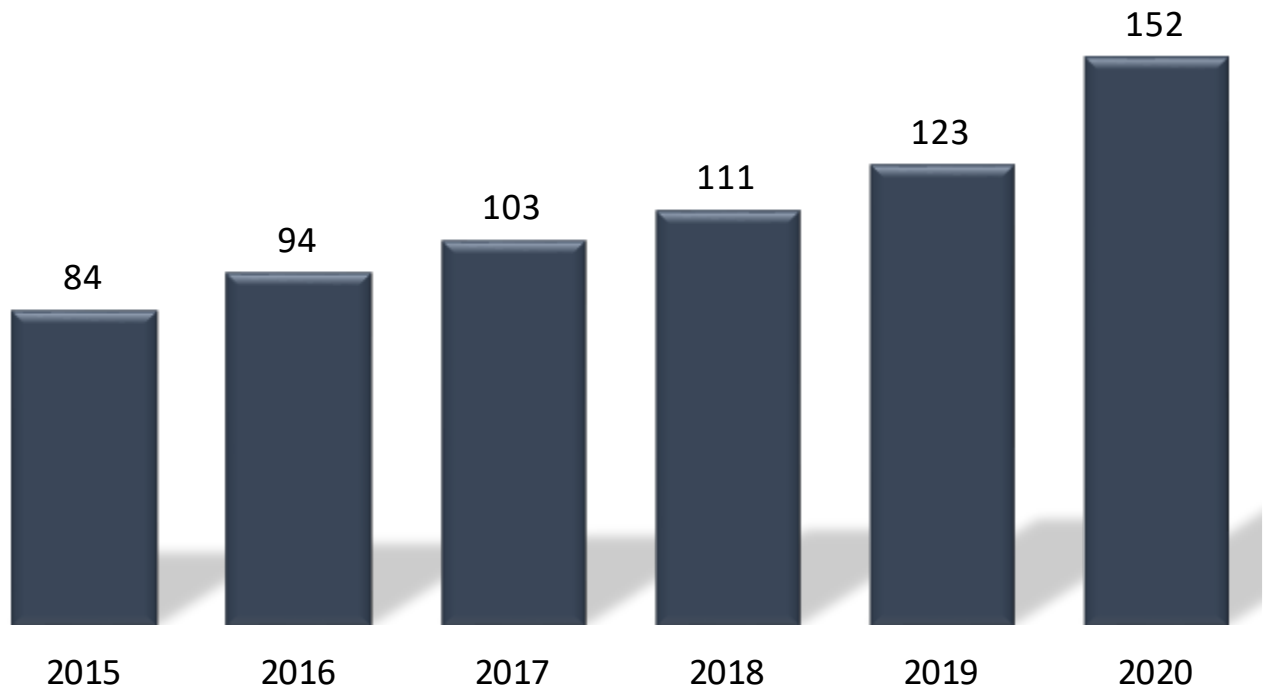
August Year over Year Inventory



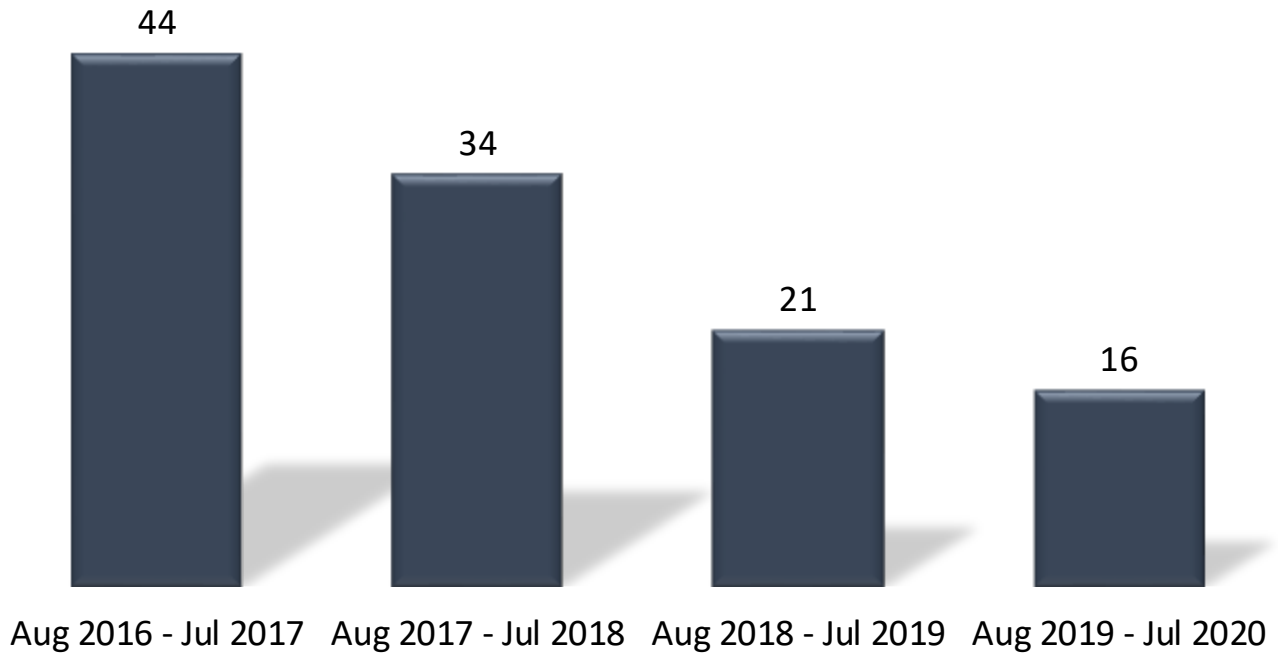
Monthly Sales Volume Past 12 Months



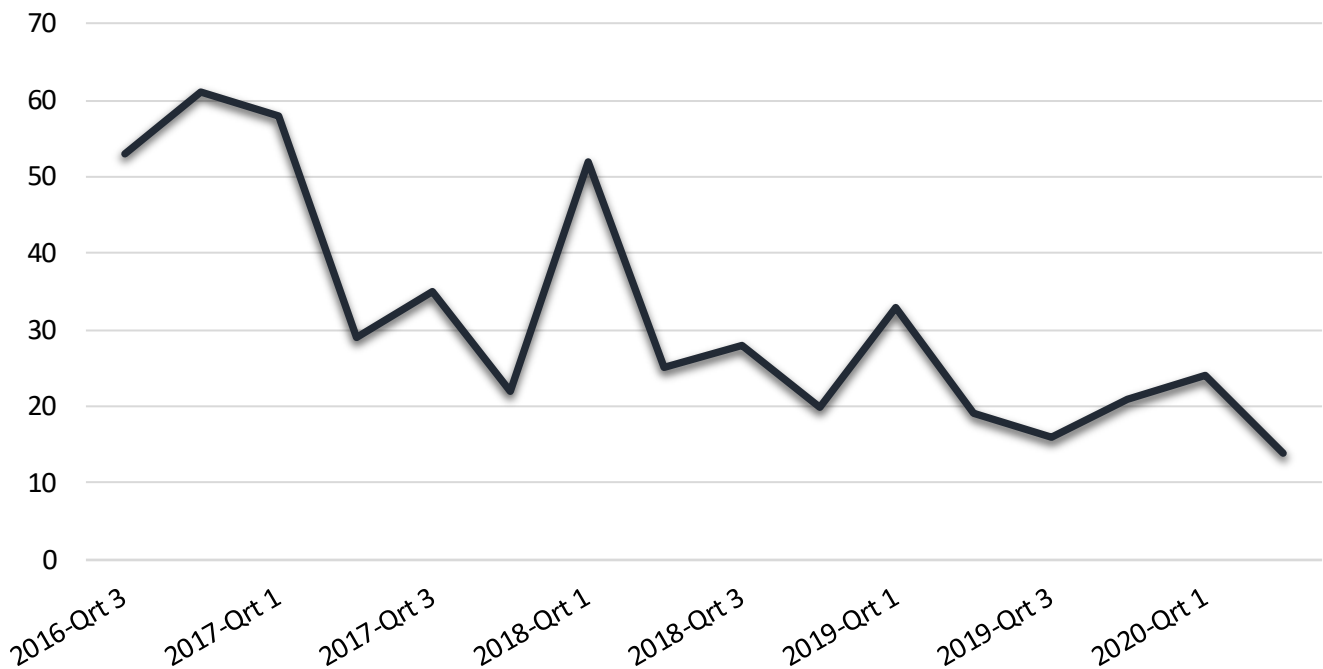
August Year over Year Pending Sales



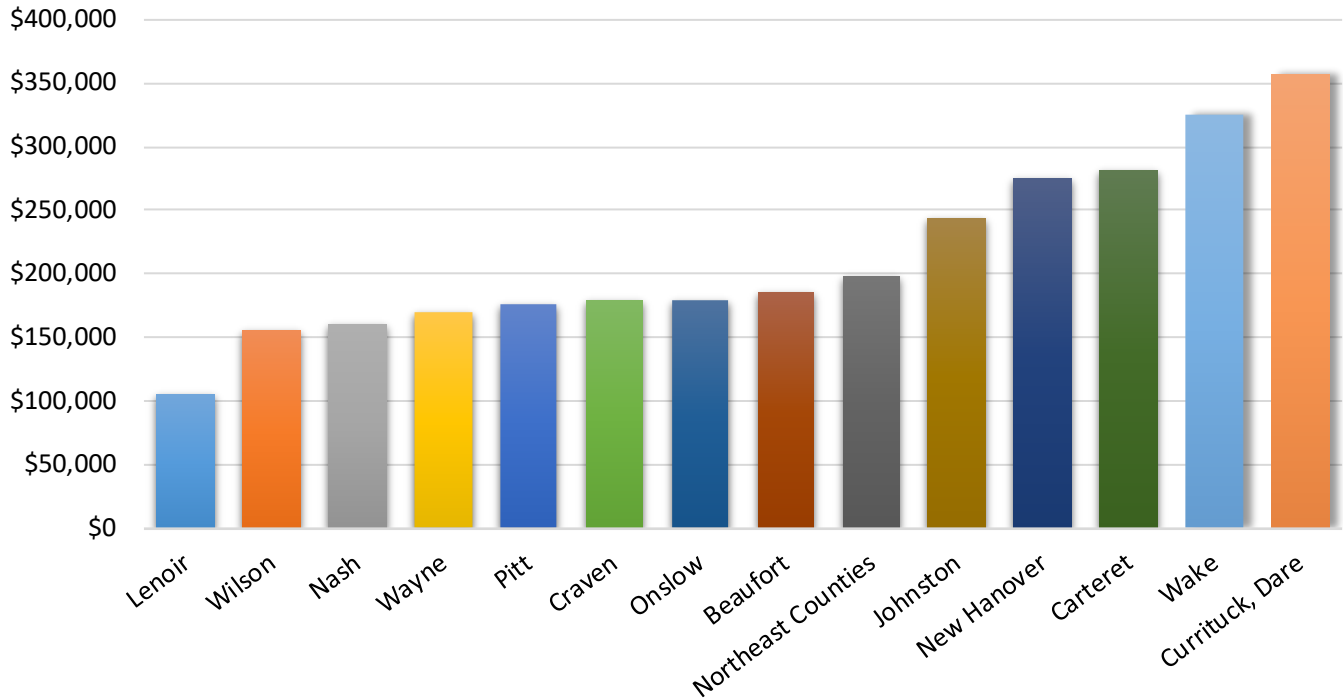
Annual Median Days on the Market



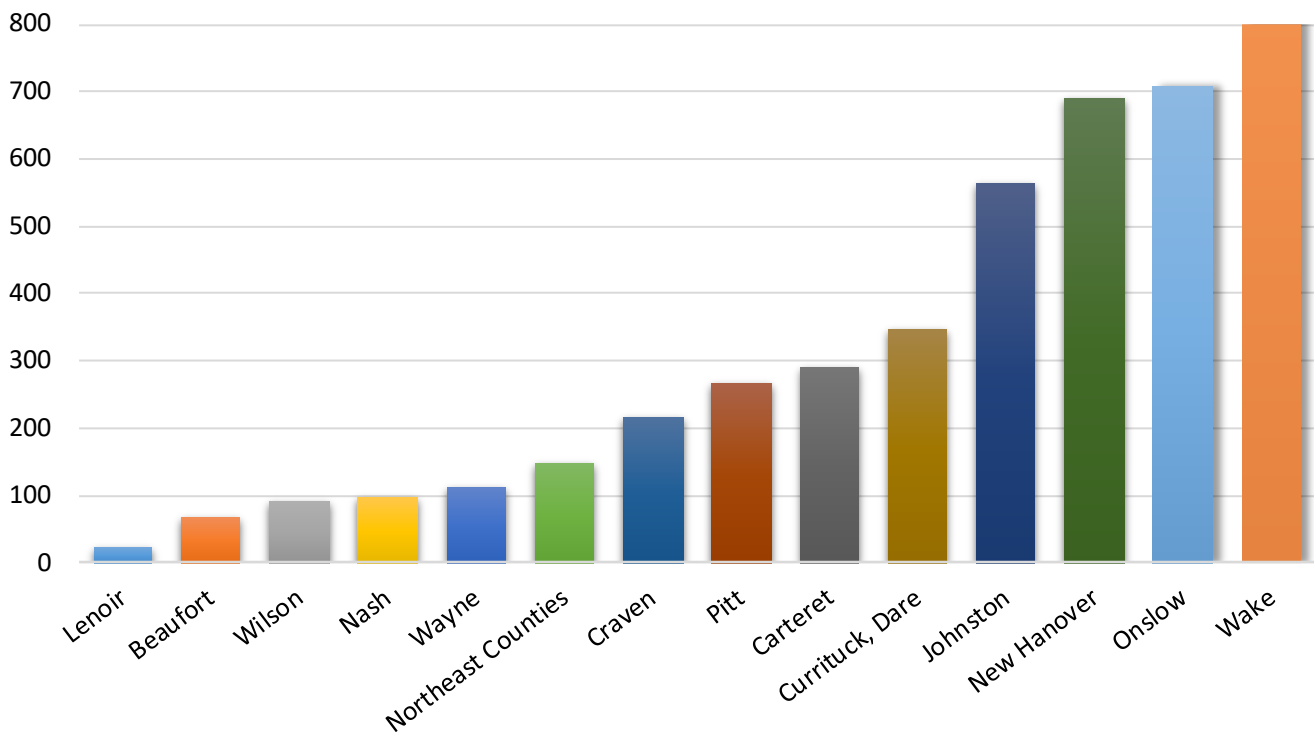
Median Days on Market by Quarter



Current Year Median Sales Price by County

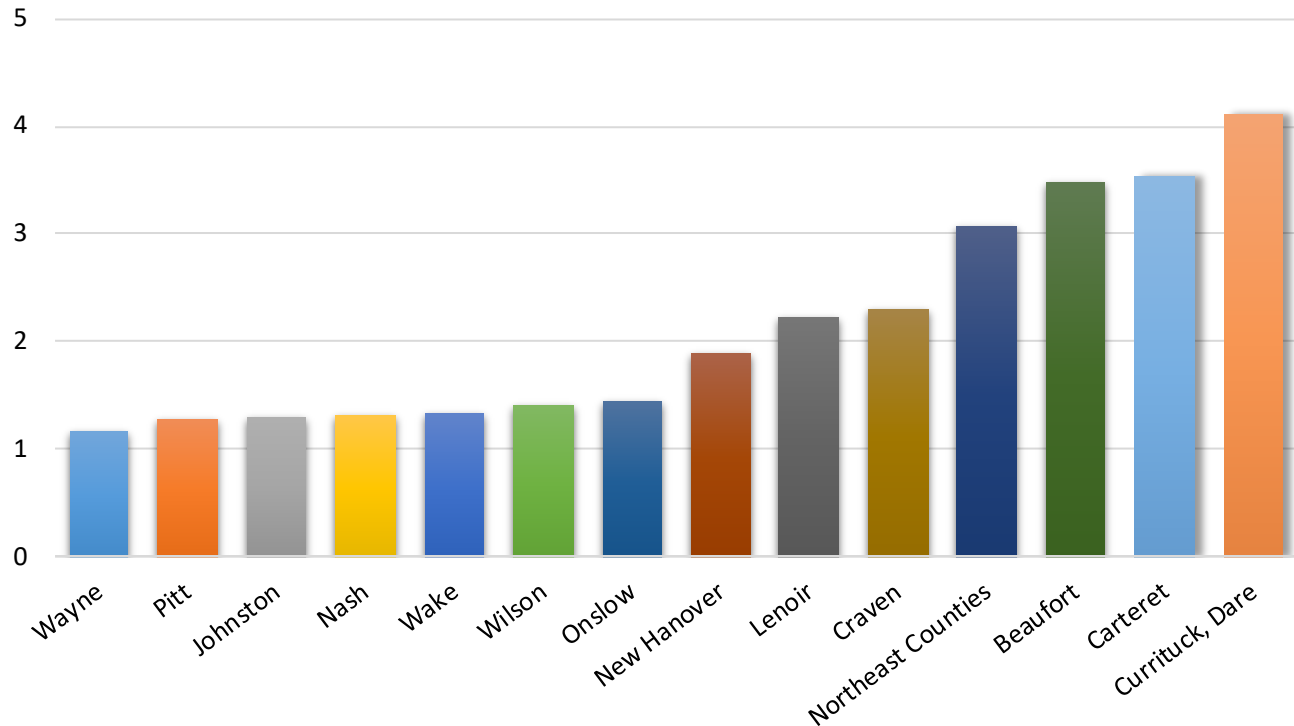


Current Month Sales Volume by County

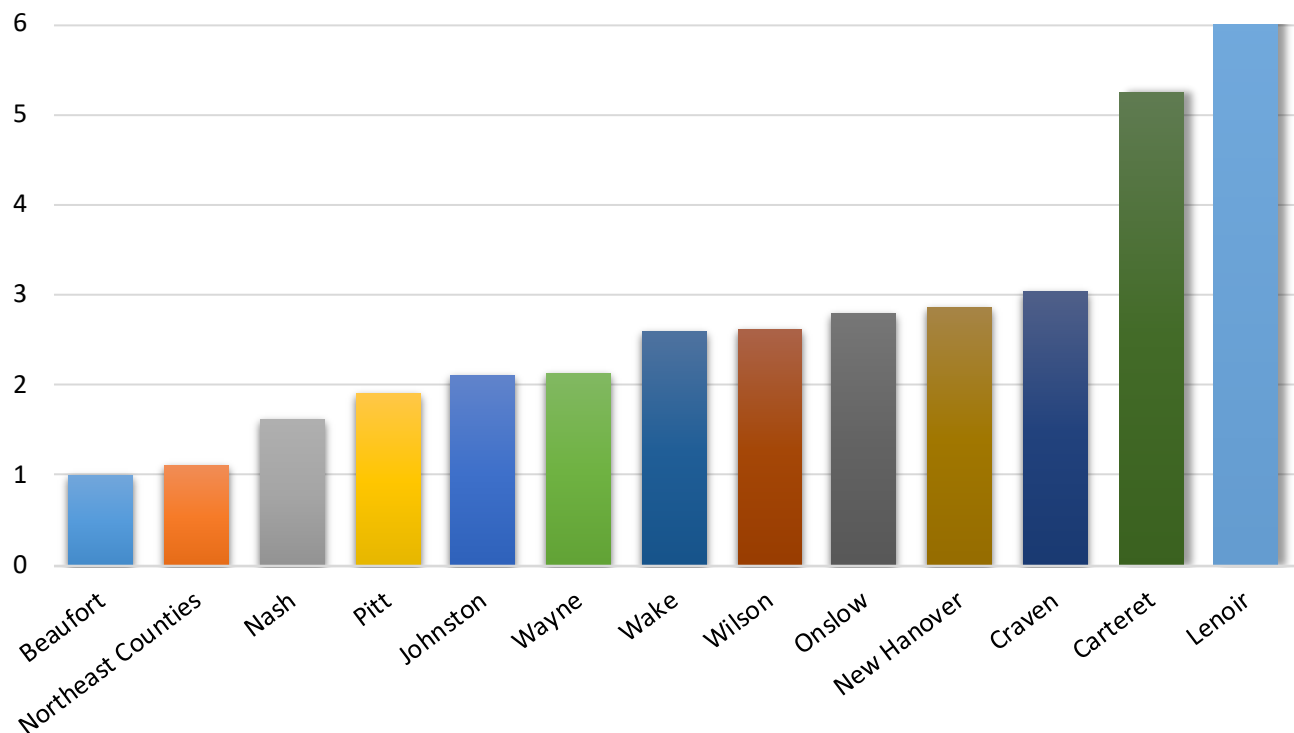


*Wake County is off the chart at 2,374 sales

Comparison of Inventory Levels by County (Months)



New Construction Inventory Levels by County (Months)



*Lenoir County is off the chart at 18.0 months