# THE SHACKELFORD REPORT JUN

Residential Real Estate Market Trends - Northeastern Counties - June 2020



#### **Produced by:**

# SHACKELFORD & ASSOCIATES

Your Appraisal & Brokerage Experts

#### **Greenville Office**

3750 S Evans Street, Suite A Greenville, NC 27834 Ph. (252) 215-2250

#### **Raleigh Office**

6512 Six Forks Road, Suite 502-B Raleigh, NC 27615 Ph. (919) 998-9997

# Quarterly Market Report

#### Northeastern Counties Market Summary

Data from this report is taken directly from the Albemarle MLS and includes single-family sales throughout Camden, Chowan, Pasquotank, and Perquimans Counties.

#### Highlights of the data include:

- 1st quarter sales volume increased 10.3% from the 1st quarter of 2019.
- May sales volume was 11.8% lower than May 2019 levels.
- Pending sales at the beginning of June increased 8.6% from June 2019.
- There are 4.1 months of inventory currently on the market.
- There are 1.0 months of new construction inventory on the market.

Annual Summary												
Date	Sales	Change	Sales Price	Change	DOM	Change						
Jun 2014 - May 2015	759		\$133,000		189							
Jun 2015 - May 2016	864	13.8%	\$147,500	10.9%	187	-1.1%						
Jun 2016 - May 2017	832	-3.7%	\$165,000	11.9%	171	-8.6%						
Jun 2017 - May 2018	979	17.7%	\$167,500	1.5%	154	-9.9%						
Jun 2018 - May 2019	1,068	9.1%	\$179,900	7.4%	145	-5.8%						
Jun 2019 - May 2020	1,152	7.9%	\$188,000	4.5%	137	-5.5%						
Current Active	393	Мо	4.1									

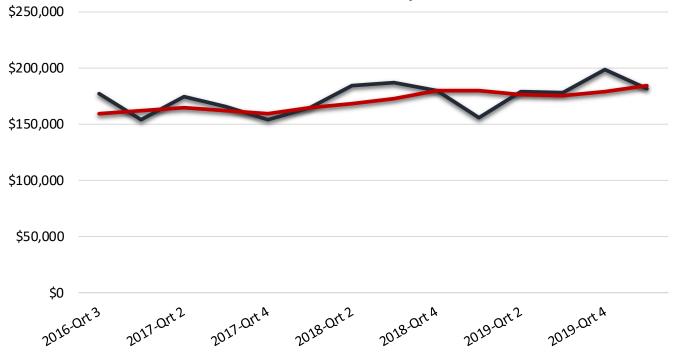
Quarterly Summary											
Date	Sales	Change	Sales Price	Change	4Qrt Med	Change	DOM	Change			
2018-Qrt 2	326	74.3%	\$184,625	11.9%	\$168,500	2.1%	146	-13.1%			
2018-Qrt 3	240	-26.4%	\$187,000	1.3%	\$173,000	2.7%	137	-6.2%			
2018-Qrt 4	269	12.1%	\$180,000	-3.7%	\$180,000	4.0%	152	10.9%			
2019-Qrt 1	224	-16.7%	\$155,900	-13.4%	\$179,900	-0.1%	149	-2.0%			
2019-Qrt 2	334	49.1%	\$179,500	15.1%	\$176,175	-2.1%	136	-8.7%			
2019-Qrt 3	320	-4.2%	\$178,450	-0.6%	\$176,000	-0.1%	137	0.7%			
2019-Qrt 4	253	-20.9%	\$199,153	11.6%	\$179,500	2.0%	148	8.0%			
2020-Qrt 1	247	-2.4%	\$182,000	-8.6%	\$185,000	3.1%	146	-1.4%			



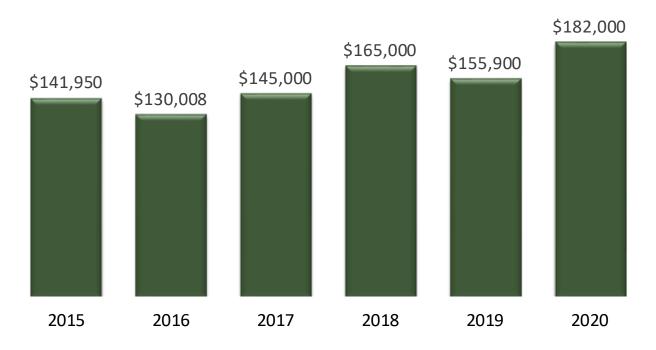
#### **Annual Median Sales Price**



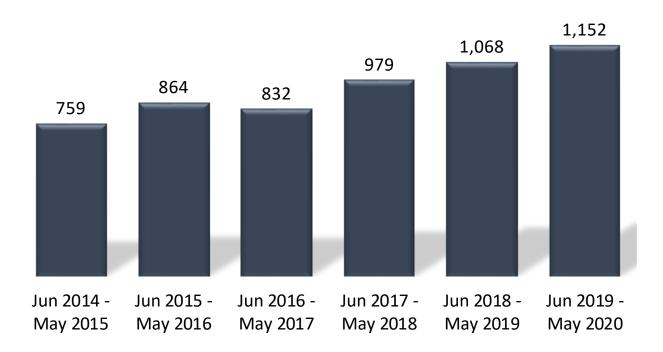
# Median Sales Price by Quarter



## 1st Qtr Year over Year Median Sales Price

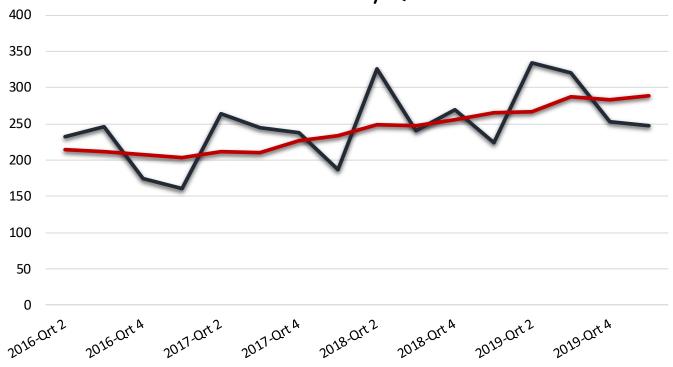


### **Annual Sales Volume**

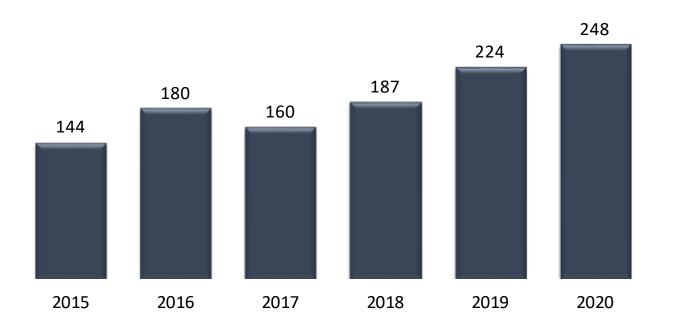




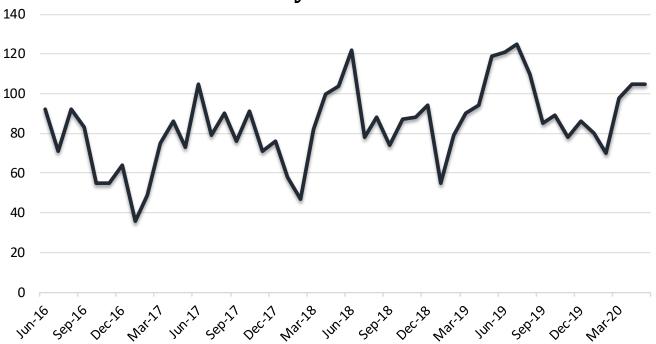
# Sales Volume by Quarter



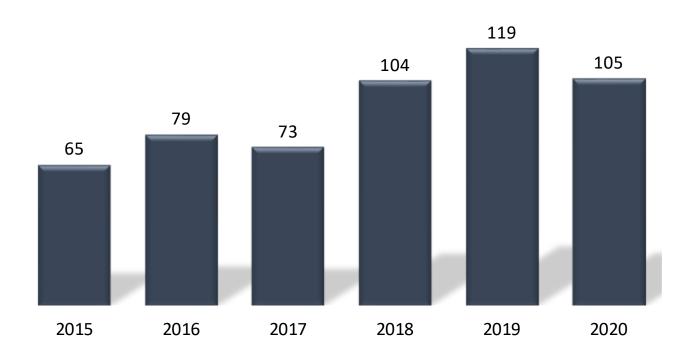
# 1st Qtr Year over Year Sales Volume

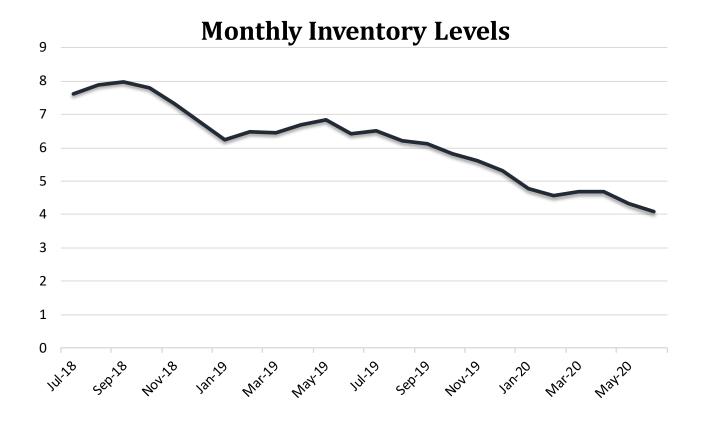


# **Monthly Sales Volume**

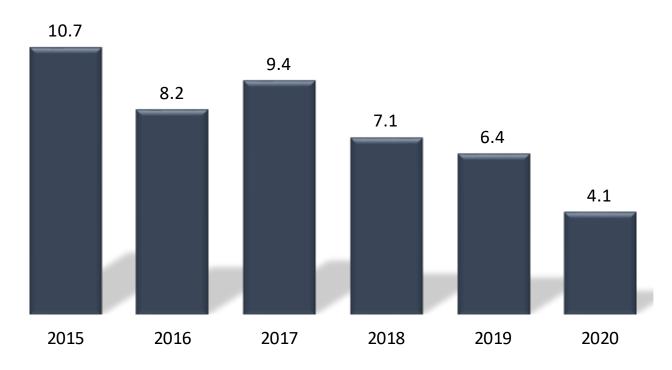


# **May Year over Year Sales Volume**



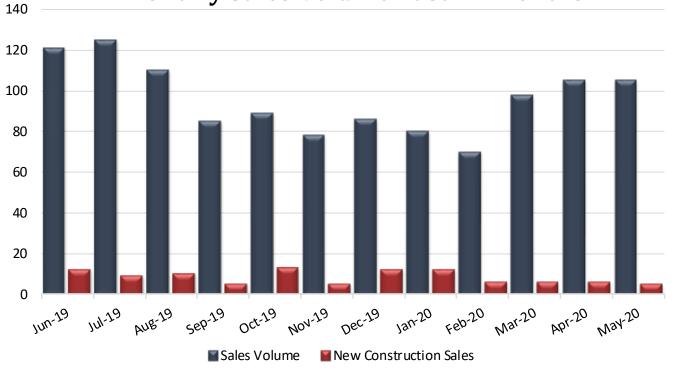


# June Year over Year Inventory

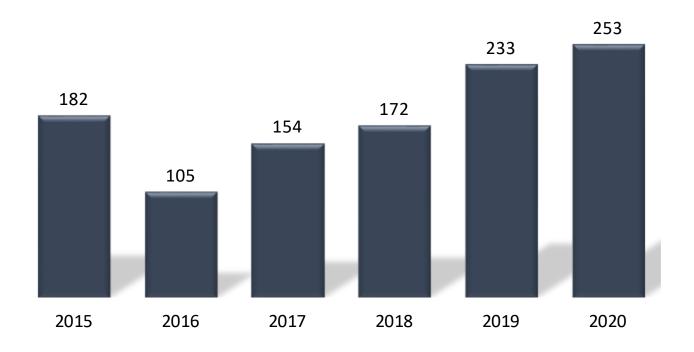




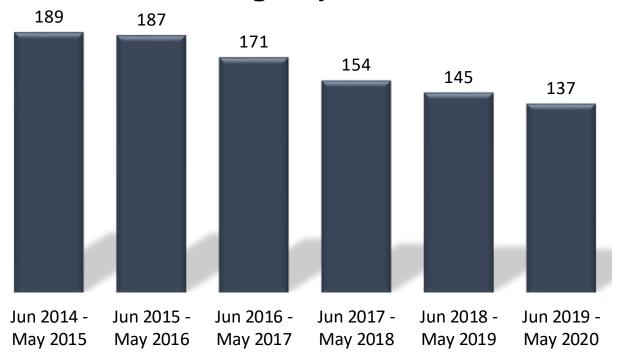
# **Monthly Sales Volume Past 12 Months**



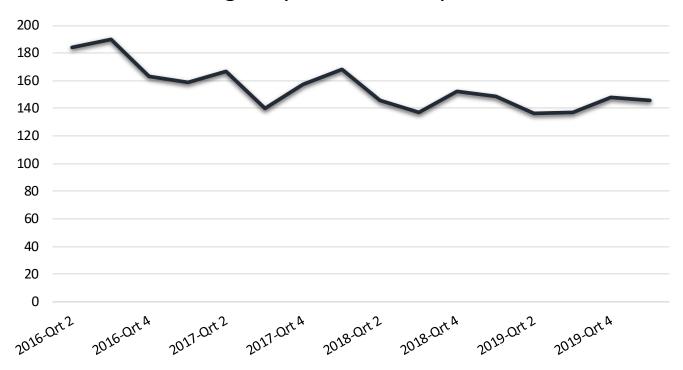
# **June Year over Year Pending Sales**



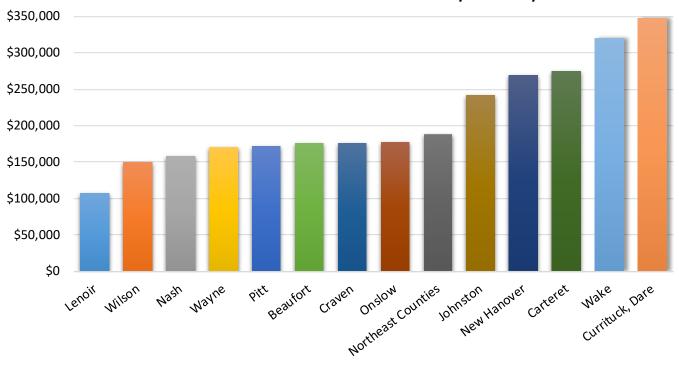
### **Annual Average Days on the Market**



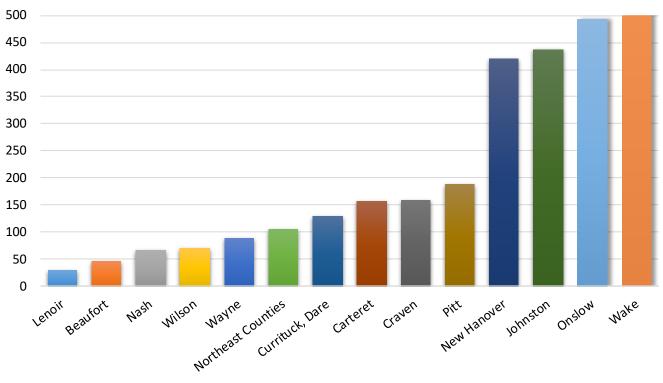
## Average Days on Market by Quarter



#### Current Year Median Sales Price by County



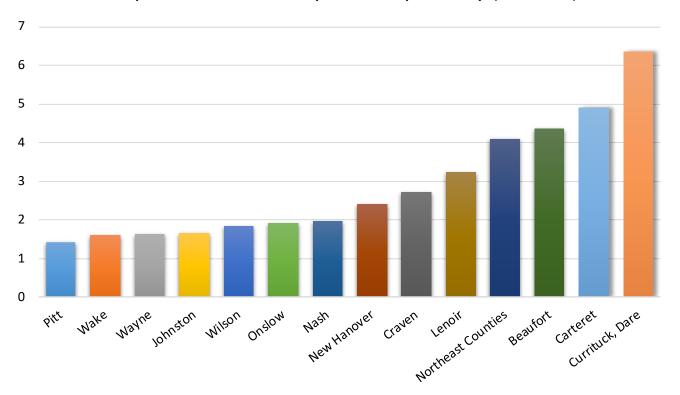
### **Current Month Sales Volume by County**



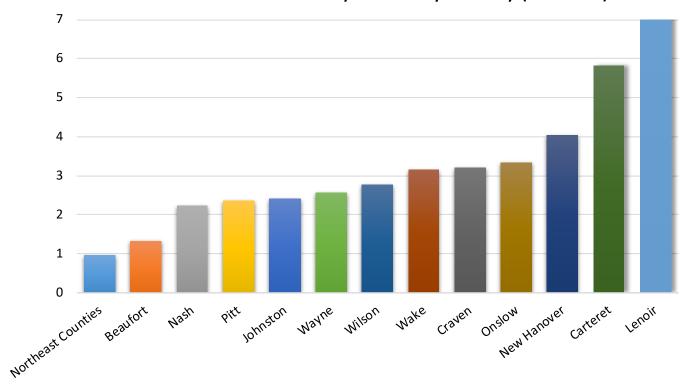
\*Wake County is off the chart at 1,701 sales



#### Comparison of Inventory Levels by County (Months)



#### New Construction Inventory Levels by County (Months)



\*Lenoir County is off the chart at 72.0 months

